

SOUTHERN BUSINESS COMMUNICATIONS

A XEROX[®] COMPANY

Audio Visual, Video Communication and Digital Signage Integration Solutions



ISDN and IP

Prices shown below for Tandberg Products are according to Bid #27-166N.

Tandberg Equipment discount is 23.5% Tandberg Supplies discount is 20.3%

Description & Part Number	List Price	Broward Co. Bid Pricing
MXP Tandberg EDGE 95 MXP with Precision HD Camera, P/N 115590 Edge 95 MXP with HD Camera, microphone, ISDN Option, P/N 1155972 and 3 year Tandberg Core Maintenance, P/N 115590V31D	\$14,370.00	\$10,993.05
Tandberg Natural Presenter Package (NPP) Option, P/N 115594NPP	\$ 2,000.00	\$ 1,530.00
Tandberg Edge 95 MXP Multi-Site (MS) Option, P/N 115594MS Multi-Site join up to 4 video sites and 3 audio sites (requires NPP)	\$ 3,000.00	\$ 2,295.00
Videoconferencing LCD Display 52" , P/N LC52SB55U LCD Display comes with built-in speakers and tuner	\$ 1,999.99	\$ 1,439.99
Ergotron Cart (shown above), P/N 24-184-194 Ergotron Cart with adjustable bracket and laptop mounting shelf	\$ 999.99	\$ 926.11
Picture phone Wall mount Bracket for EDGE 95, P/N A001018A	\$ 249.00	\$ 194.40

*****PRICES MAY CHANGE IF MANUFACTURER PRICES INCREASE**

NOTE: Contact Conferencing Services for Installation and service 754-321-0484