$$
\begin{gathered}
\text { KC WRIGHT ADMINISTRATION CENTER } \\
\text { BOARD ROOM } \\
\text { 600 SE 3RD AVENUE } \\
\text { FORT LAUDERDALE, FLORIDA } \\
\text { DECEMBER 16, } 2019 \\
\text { 5:45 p.m. - 7:45 p.m. }
\end{gathered}
$$

ATTENDANCE:

Omar Shim, SBBC Capital Budget Director Robert Nave, Florida TaxWatch, VP of Research Robert W. Runcie, Superintendent of Broward County Schools
Frank L. Girardi, Task Assignment Executive Director Capital Programs
Daniel Jardine, Heery, Deputy Program Director
Ashley Carpenter, Atkins, Project Control Manager
Phillip H. Dunn, II, Chief Information Officer
Vincent Vinueza, Director of IT Infrastructure
Joris Jabouin, Chief Executive Director, Office of the
Chief Auditor
Susan Cantrick, Director of Applied Learning Shawn Cerra, Director of Athletics \& Student Activities
Jasmine Jones, Manager, Procurement \& Warehousing Services
Yvonne Garth, Garth Solutions, President/CEO

Bond Oversight Committee Members:
Adam Rabinowitz, Esq., The Florida Bar
Latha Krishnaiyer, Broward County Parent Teachers
Association
Bruce Bernard, Construction Contracting
Laura Aker Reece, Florida Government Finance Officers Ann Siegel, Esq., Disability Rights Florida Donald DiPetrillo, Fire Chiefs Association of Broward County

Reported by:
Timothy R. Bass
Bass Reporting Service, Inc.
633 S.E. Third Avenue, Suite 200 Fort Lauderdale, FL 33301 954-463-3326

United Reporting, Inc.

$$
P R O C E E D I N G S
$$

MS. SIEGEL: Good evening. I have been told Adam is going to be with us shortly but we'll start and we have a quorum so we can move forward so that the sooner we get started the sooner you all can join your families.

All right. Okay. So first item is call to order. We've got everyone. We're good.

All right. Next item is to approve the minutes from the September 9, 2019 meeting.

MS. AKER REECE: Moved.
MR. BERNARD: Second.
MS. SIEGEL: All right. Yeah, we have a motion and a second.

All right. Anything?
(No response.)
MS. SIEGEL: All right. We're all good?
MR. BERNARD: Yeah.
MS. SIEGEL: All right. The minutes have been approved.

Okay. Let's move on to our Smart narrative and Mr. Runcie.

MR. GIRARDI: He's on his way down now. He
was on another meeting on the l0th floor. If you want to skip over him --

MS. SIEGEL: We'll jump to the next item, Bond Oversight Audit Updates.

MR. JABOUIN: Good evening, everybody. My name is Joris Jabouin, I'm the District's Chief Auditor.

Anyway, Agenda Item D, this is the periodic audit of the SMART Program Manager and the owners representatives. This is an audit that my team outsources to RSM. And so we'll be performing those -- RSM will be periodically performing those for me and I will make an appearance in front of the committee to summarize the results of this audit.

So RSM, they have done many construction audits for the district and for my office for several years, but this is the second report that they have done on the SMART Program under my direction. So this report covers the fourth quarter of fiscal 2019. It was presented to the School Board Audit Committee at its October meeting and it was presented to the School Board at its November 16 meeting. So this is the second report.

The first report covered the third fiscal quarter of 2019 and it was presented to the audit committee and the Board during summer and the fall. So this second report covers -- performs a follow-up on the findings of the first report that was given.

Probably it's best for me to start with the findings from the previous report which is part of the follow-up. So if you go to page 11, you can see the previous findings start over there. So there were four findings from before. Two of those four have been closed.

And one of those four have been partially completed and one of the four is open. So finding 1, which is on page 11 is from the previous report. That related to reporting requirements that Heery and Atkins were to perform on the SMART Bond and many of those reporting requirements have already been met but there was one outstanding reporting requirement as it dealt with the user satisfaction surveys or user satisfaction reporting.

So we were provided with a sample of the user satisfaction reporting and Facilities is going to be able to send those out and get those back.

And so I anticipate that on the next report, which will be sent to the audit committee on January 30th of 2020 that this finding is going to be closed.

And so continuing on the previous findings, if you go to the next page, on page 12, that finding related to delays on the authorization to proceed on the projects and that ended up closing because there were no more projects that required ATPs. So that finding ended up closing.

And then the next prior finding that was followed up is on page 13. And that's finding number 3 as it related to the design phase timeline and some of the -- the delays and some of the design firms and some of the delays.

So with that particular one we were looking to see if whether or not some of the design firms were being charged as applicable. So we have in the follow-up, work that's being done now to be presented in January. We've seen examples where design firms are indeed being charged and so we anticipate that this finding will close when we report next time.

And then the fourth of the findings from the follow-up is on page 15 where the finding noted
that documentation was not being put on E-Builder and so RSM was able to identify that was being done, so that finding is expected to close when fiscal reporting occurs in January.

So the new findings on this report can be found on page 5. And so with this particular finding, this had to deal with adherence with the standard operating procedures for construction services minor projects. And so the standard operating procedure required the involvement of Procurement and that wasn't being done and so the finding was written. And so we have seen that a new standard operating procedure was put together and the requirement for closure had been that the Procurement Department had signed off on that finding and the Diversity Department also signed off on that finding. And I have seen communication that Diversity and Procurement have provided feedback and they're looking for that. So I anticipate that that finding will close. And then the next new finding is on page 6 as it relates to missing documentation before payment. And so with respect to that finding there was a checklist that Facilities had that the users control was not effective and so
they've designed two new different checklists to be able to verify that those things happen before payment.

I don't anticipate that this finding will close because the new control is going to take effect in January of 2020 and there needs to be enough time before the next reporting in January. So that one will likely be partially open when we report next time.

And then the third new finding had to deal with concerns regarding the many reviews that were being done on the projects with comments from the Building Department. And so the recommendation was to be able to address that. And so the Facilities area and Heery and Atkins they had a summit where they looked at the very common issues and then I had asked that they communicate those to the design firms and we have seen examples where they have done that, so I don't anticipate that that finding will remain open when we report in January.

And that concludes the summary of the report.
MS. SIEGEL: Any questions?
MR. BERNARD: On some of this, like on the closing documents or pay requests not having
released the liens, those kinds of things turned in with the supporting paperwork, would you say that they've caught up on that or they have to do a better job on that?

MR. JABOUIN: Based on the findings they need to do a better job with that. And so they have put in controls that we're going to take a look at and we'll be able to opine as to whether or not they have addressed that sufficiently next time.

MR. BERNARD: That means we shouldn't be paying the bill until this paperwork is in hand; correct?

MR. JABOUIN: According to my standards, sure, that is correct.

MR. GIRARDI: Yes, that is correct. What we did was we had, after the last grand jury finding we developed a checklist that was a single checklist for CMAR and hard bids, and you had a lot of NAs in there and different things that tended to get confusing. So what we did is we revamped it to two separate ones, one for hard bid and for CMAR.

Either way you should have your release of liens, et cetera, and then that will be reviewed
monthly on payment obligations.
MR. BERNARD: And the other one is the issue between the re-submittals going back and forth. I saw in here that some of the issue was on Heery's side, that, I guess, they weren't reviewing a good enough review before it went back and forth to the Building Department and getting kicked back by the Building Department in some instances.

MR. JABOUIN: We did see a lot of delays in that. I mean, I'm not sure if it was the quality of the review or whether or not the firms, themselves, were understanding of the requirements in the first place. So we saw that at times that they were not satisfactory and so the recommendation was that they address that and they ended up meeting amongst themselves and communicating some of the common issues to the design firms.

MR. BERNARD: So we shouldn't see that going forward you're saying?

MR. JABOUIN: I hope not because the errors have been communicated back to them. So they should be aware of the types of issues that have led to the delays.

MR. BERNARD: Thank you.
MR. JARDINE: Can I follow up, please?
When the program first started we were doing concurrent reviews. We found that the designers were not doing a good job of closing documents. We spent a great deal of time working with the Building Department and kind of summarizing some of those typical comments that we were having. We assembled like a 17-page checklist that was provided to all the design firms back in the summer of 2017, I believe.

We have, actually, seen the duration and the number of revise and resubmits continually improve every year. So we're seeing it get better and better. So we're hoping that us trying to help the design professionals be more successful earlier we do see some signs that that is paying off.

MR. BERNARD: Okay.
MR. RABINOWITZ: Getting back to the agenda, it's my understanding that we've skipped the SMART Narrative. So, Mr. Runcie?

SUPERINTENDENT RUNCIE: Good evening. And, again, thanks for giving me the opportunity. Just to make a couple introductory remarks before

Frank and the team provide an overview.
Let me just, first, continue to thank this Bond Oversight Committee for this extremely important work that you do. You volunteer your time to do this, but it is absolutely essential in terms of creating transparency and some level of independent oversight as we move forward. We certainly want to acknowledge Florida TaxWatch's role in supporting this Bond Oversight Committee. So, again, thank you for your time and efforts in this.

One thing I want to mention to you is that we have started to go around the county and meet with education advisory boards and commissions to just, one, provide them some information; two, to get a sense of where they are and we know there still remains some significant level of frustration out there, especially relative to some of our high profile projects like, you know, Northeast and Stranahan. And so we've met with those commissions and we, you know, have committed to reporting back to them on a regular basis, probably quarterly, just so they have a better sense and understanding of what's actually going on and I think the more communication the
better it is.
But, yeah, we talked about the progress we've had in some areas and certainly have been pretty clear about the challenges that we've faced, as I see, three things, primarily. I think from the start we were overly optimistic with the timeline that we had. I think a lot of that was due to the fact that there was so much deferred maintenance in the district and the need to get that done.

The second thing we highlighted is the need to continue to create more adaptive processes as we've gone through this. So, certainly, there were unforeseen conditions that we know existed in schools in the marketplace. We had to make adjustments to our procurement procedures, which we've changed. There's also a need for us in some cases to stop and pause. We -- as you know, we had to add additional delivery methods. We initially started out with one delivery method in the tool box, design and build. We were able to add CMAR. We made some adjustments to the policies around QSEC, which allowed us to change how we bundle projects.

So there were a number of things in the early
part of this work that were good learning tools.
I think we're at a point now where, you know, we're very comfortable and more confident in the path that we're moving to get this work done. We have a timeline. I know we initially had communicated that our initial guesstimate was to complete all this work within seven years. I think it's going to take us 18 months to two years longer to get that work done. But we've always indicated that we want to do this work and do it right, as well as we can, in terms of getting it done as quickly as possible.

So we continue to move forward. I think we have a good team in place. We continue to make adjustments in staff as necessary. I think one of our critical lynchpins in a sense is making sure we have the right project managers associated with each of the projects that we have in place and we've made some changes there.

But, just, again, I wanted to thank you for the work that you do and just to let you know that we're continuing to work and communicate out as much as we can to the constituents.

So I don't know if you have any questions for me before we get into the presentation I would
love to answer them. All right?
MR. RABINOWITZ: I don't think anyone has any questions of you.

SUPERINTENDENT RUNCIE: Okay.
MR. RABINOWITZ: All right. Let's move on to the quarterly reports and start with Technology. MR. DUNN: Good evening. Phil Dunn, Chief Information Officer.

MR. RABINOWITZ: Good evening.
MR. DUNN: All technology projects are completed with the exception of one, to provide uninterruptible power supplies in your schools in support of mission critical network equipment.

MR. RABINOWITZ: Bob?
MR. NAVE: That's pretty much what we saw.
MR. RABINOWITZ: Thank you for that comprehensive report, Bob.

Questions? Bruce.
MR. BERNARD: I don't know if we put this here or not. On the SMART Program a lot of schools are ordering additional computers. Those computer numbers aren't showing up in the technology portion of this program.

I think if we're buying computers with the bond money it all should be shown. Even if its
from the SMART Choice it all should be shown in the technology portion so that would lower the ratio. Because 54 schools right now that I went through that have done Choice programs have bought computers. That number is not in the technology report. And I'm sure as we go along with the other schools, some of them are going to want to buy some more computers. So, I don't know, that might land a few hundred, 500 more computers in the system.

SUPERINTENDENT RUNCIE: So one thing I'll say, so we can certainly add that. Our initial goal was to get to 3-to-1. We're happy we're lower than that. And, to your point, we could probably even get lower if we count those items.

But I think a bigger point is that we need to have a real strategy to refresh the equipment. And so the School Board has approved funding for that at our last Board meeting we, I believe, approved a Board item that would allow us to begin the refresh and continue to purchase computers to replace those that are out of warranty or broken. So that's in place now. And so I think that's an important piece. Because that number is going to continue to fluctuate.

And to the extent that we hadn't established a refresh policy and put funding behind it, those numbers would have started to creep back up.

MR. BERNARD: I'm just looking for an actual number of what we bought in the bond program. On top of that what the School Board has is a plus, but to be transparent with the actual number that we can see.

MS. AKER REECE: So I'm super happy to hear that. That's been a concern throughout the program, if we're using bond funds to buy it, how are we going to refresh?

Do you all have a policy, let's say the ratio is 3-to-1 that you're aiming for, if they use their SMART money or something to go beyond that, is the School Board committing to refresh the extra computers they buy or only to the 3-to-1 ratio.

SUPERINTENDENT RUNCIE: We're committing to the 3 -to-1 ratio is my understanding.

MS. AKER REECE: Okay. So if they use their one-time funds to buy one time, then once those computers are end of life they won't be replaced?

SUPERINTENDENT RUNCIE: Not with the current strategy that we have in place for refreshing.

MS. AKER REECE: That makes sense. Thank you.

MR. RABINOWITZ: Anything else?
MS. SIEGEL: I have a question and actually it's just been a concern that was raised. How are the laptops that were purchased by the Bond money? Are they adequate and are they functioning properly? Because I know a concern was raised by an investigation in the Sun Sentinel. And, you know, I have to question everything now that $I$ read, but $I$ want to know, is that a concern; are they functioning; are they operational?

MR. DUNN: Yes. So, Phil Dunn, Chief Information Officer. There was a concern expressed about the form of profile devices that the district was buying in our district refresh program that has been addressed by working with the primary and secondary awardees to ensure a ruggedized commercial grade quality of equipment, which is a feat, given that we're going to the market at approximately a $\$ 250$ price point, which is uncommon to get that kind of enhanced characteristic of device, if you will, at that price point.

United Reporting, Inc. (954) 525-2221

MS. SIEGEL: Okay. So are we refreshing at a faster pace because there was a problem with the first or is this just normal wear and tear for a computer?

MR. DUNN: So I'd like to say in the case of what happened with those computers, we were deploying a 200-plus dollar device expecting it to last five years and there's no data to support that that strategy would work out in the industry. So we've retooled some of our assumptions and worked very aggressively with our potential partners to get a really good offer going forward around that price parameter.

MR. RABINOWITZ: Any other questions?
MR. NAVE: Yeah, I've got a question.
We had identified earlier potential savings of $\$ 10.3$ million on the technology spend that was going to be reallocated. Would that money be put back into refresh, or maybe that's a question for Omar, but how would that 10.3 million that we identified as a savings, is that available for use to refresh?

MR. RABINOWITZ: Does anybody know?
MR. SHIM: I can get that one. Thanks for the question.

United Reporting, Inc. (954) 525-2221

That money was put back into the SMART Reserve. And when we showed the reserve that's a part of that.

As Mr. Runcie said, the district, the Board approved as a part of our five-year plan and moving forward with the strategy to refresh in our DEFP outside of the SMART Program.

MR. RABINOWITZ: Okay. Go ahead.
MS. AKER REECE: So are the assumptions less than five years now? I know these are younger kids that are assigned --

MR. DUNN: Yes. Four years.
MS. AKER REECE: Four years. Okay.
MR. RABINOWITZ: I assume that's backed up by some industry standards?

MR. DUNN: It's getting us closer to numbers that align with industry standards given the price parameter we're working with.

MR. RABINOWI5Z: What is the industry standard?

MR. DUNN: So at that price point of approximately $\$ 200, \$ 250$, generally industry would expect about two years of useful life. So by going to four years but increasing the requirements for ruggedization we're thinking we
can better achieve continuity to sustain the services.

SUPERINTENDENT RUNCIE: So, in other words, we have enhanced the specifications to have more robust machines, not at every level, but certainly at secondary schools and there's a larger variety of options, I believe, that are available to schools and not just a single model.

MR. DUNN: Correct.
MR. RABINOWITZ: Okay. Any other questions?
(No response.)
MR. RABINOWITZ: Hearing none, we'll move on. It appears technology with regard to charter schools is complete, we'll move on to Music and Art.

Ms. Cantrick?
MS. CANTRICK: Good evening. Susie Cantrick, Director of Applied Learning.

So with musical instruments we have completed all orders except for one additional school that is a new school this year, Markham Elementary School, that will be reflected in the next quarterly report. We've also gone through a painstaking process to research all of the items that have been kind of in purgatory. They were
reported in our data as not having yet been delivered, but in doing the research we found out that some of those were no longer available or were delayed to such an extent that it really didn't work for the school or for the district to retain those orders. So we worked with the vendors and the schools to cancel and replace those orders should the school wish to do so or cancel the order altogether.

So with the addition of Markham we will be finished with music, all the music orders for all the schools with music programs. And the dollars left over went into the reserve.

With kilns, we have 135 kilns that are in the warehouse or delivered to the schools. We have placed the order for the 136th kiln. We have utilized all dollars allocated for kilns. So as soon as those final kilns are delivered from the warehouse to the schools we will be finished with the kiln program.

And for theater, we have 39 schools, all orders have been placed. We just got a request from a school that is asking about lighting and stage materials, so we'll be doing some research to see if they fit the protocols we put into
place for a partial or full theater program. Should that exist, we will allow them to order those materials. But other than that, we are finished with the theater program. I hope to be present for maybe two more meetings.

MR. RABINOWITZ: Bob, anything?
MR. NAVE: No, we have nothing to add. Thank you.

MR. RABINOWITZ: Go ahead, Chief.
CHIEF DIPETRILLO: Just a quick question.
Who makes the determination on who gets a theater program?

MS. CANTRICK: The school decides how they're utilizing their funding, teachers that they're hiring for a theater program, whether they're going to have one or not. It's a school-based decision. We support it with any resources that we can provide, but it's a school-based decision to have any elective program.

CHIEF DIPETRILLO: Does that come from a pick list? If I'm the principal and I want to have a theater program but there's not enough funds for that available, do I have to come up with those funds or plan for that equipment in my next budget year to be able to have that program; or
do I just decide I'm going to divert funds for that?

MS. CANTRICK: So it necessitates hiring a teacher to teach theater; right? So it's -there's a lot that comes into play there. If you have an English teacher with theater background that can teach theater and how to best utilize your funds in your school for staffing, there's a lot that comes into play in determining what elective programs you can have.

I don't know that I've entirely answered your question. Mr. Runcie might be happy to chime in.

SUPERINTENDENT RUNCIE: Yes, well, you would -- in most cases, a vast majority of the cases if not all, there would be an existing established theater program in place at the school. So in many cases they're updating their lighting and sound equipment to support a program that currently exists. So they actually have instruction, it's part of one of the electives that are there. It's already part of the school offering, if you will.

CHIEF DIPETRILLO: Okay.
MS. KRISHNAIYER: Quick question. How many schools do not have music programs at this time.

MS. CANTRICK: There are 18 schools without music programs.

MS. KRISHNAIYER: Are they mostly elementary?
MS. CANTRICK: Yes.
MS. KRISHNAIYER: All elementary?
MS. CANTRICK: And some centers.
SUPERINTENDENT RUNCIE: Yeah, all elementary and centers. And we're continuing to work with that, but it's not just about the equipment, it's more importantly about having the right staff and programming that --

MS. KRISHNAIYER: Enrollment.
SUPERINTENDENT RUNCIE: That's another piece of it. So as we look at enrollment and some strategies around how we may consolidate schools to create opportunities, some of those issues will be resolved.

MS. KRISHNAIYER: Thank you.
MR. RABINOWITZ: Anyone else?
(No response.)
MR. RABINOWITZ: Hearing none, we'll move on to Athletics.

MR. CERRA: Good evening, Sean Cerra, Director of Athletics \& Student Activities.

MR. BOARDMAN: And I'm Greg Boardman with

United Reporting, Inc.

Facilities Construction.
MR. CERRA: As mentioned in past reports 100 percent of our track projects are complete. 29 of our 30 weight rooms are complete. The only exception is Northeast High School, which Greg can give you an update on.

MR. BOARDMAN: Yeah, our time line on Northeast hasn't changed. We expect construction to start on the weight room Q3 of 2020 and to be complete in Q4 of 2020. I think there has been some significant progress made by the design and construction teams, and Danny Jardine can give us an update on where they're at.

MR. JARDINE: I'll cover that when we get to the Facilities side of my --

MR. RABINOWITZ: I figured.
Bob, anything?
MR. NAVE: No, we can wait until the Facilities discussion.

MR. RABINOWITZ: Any questions?
(No response.)
MR. RABINOWITZ: Let's move on to the fun part of this party, Facilities \& Construction. MR. JARDINE: Okay. Thank you very much.

Some of the key highlights that we're going
to show tonight, and this is data through the end of November, again, all single point of entry are operational and functional as of the first day of school in August.

We now have 73 schools that have completed design and have an LOR in hand and we'll see that number increasing almost daily now.

We currently have 70 schools in active construction and eight schools are complete.

When we look at the schools that we're going from almost complete to complete, once we've taken substantial occupancy we've picked up five of those, Annabel Perry Pre K-8, Bayview Elementary, Flanagan High School, they're actually moving into the new classroom addition this week, Coconut Creek Elementary School and Eagle Ridge Elementary School. On top of that eight projects that we had previously completed, Coral Cove, Cypress Run, Indian Ridge, Manatee Bay, McNicol, Miramar, Pine Ridge and Silver Shores. So we're seeing the transition that we've all been anxious to see, something other than the two. I mean, we've heard about it for a while and now we're seeing more and more projects transition into the substantially completed and
closed out construction complete.
Are we going to review the video?
Okay. Garth has put together a little video for you.

MR. JARDINE: Thank you, Garth.
I would like to point out that on the projects that we're completing we will be returning money back to the program on each and every one of these. We're still in the process of closing out some change orders on this last group, but we do anticipate every one of our projects coming in under budget with us being able to return money back to the SMART Program.

MR. GIRARDI: Just one more comment on the change orders. It's on those projects that have been completed there's a minimal amount of change orders. I know Atkins could help me if I'm wrong, but I believe our change orders to date is .0, . 1 percent, so --

MR. JARDINE: When we look at some of the primary data that the group likes to see we currently have zero projects in planning, there's the 9 projects that are hire designer, eight of those are the ITB, the CMAR conversions that the Board approved last week. We have one more ATP
that we're trying to get issued for the new building at McArthur High School. That's been in the works for the last couple of weeks, but we have not officially received it, so we can't claim it yet.

We currently have 76 projects in design, 73 we're hiring contractors, 70 that are in construction, and 8 that are complete.

One of the things that we're trying to do is make sure that things are progressing through the schedule. We all have heard the challenges over the last year, year and a half, but when we look at the total projects -- the big picture, we have 18 projects that are -- that are in some various phase of design. We have 19 projects -- I'm sorry. We have 18 projects that are still in design, 19 that are in back check, 39 that are in the Building Department permitting, 38 that we have LORs. There's 23 that are due in the bidding award, the GNP negotiations, 15 that have NTBs that are in process and 67 that are in construction. So, you know, what we're trying to do is show that things are finally moving through the pipeline, much to everybody's delight.

Some of the other key milestones, we have now
completed eight schools with design, seven schools we have advertised for bid. Between October and November four schools were awarded contracts and eight schools have begun construction from the period ending in September.

Blanche Ely High School, one of our big three, facilities and the construction continues to move on. We did our ribbon-cutting on the knew media center on October 10th, 2019. I think we had some photos of it in the presentation. If you haven't been up there, please, go look at it. It is a beautiful facility and we know these kids are taking full advantage of this new 21st century media center.

On the outdoor dining area pendant lights are being installed and the big fans. Painting is in progress. Renovations are proceeding on in Building 2 and the concession stand building and the gymnasium are nearing completion.

School Choice Enhancements are 99 percent done. They have $\$ 195.17$ remaining to spend. And then the athletics, the weight room and track had been previously completed.

Northeast High School, we've completed our roofing reality check on GOB part that is

United Reporting, Inc.
nearing -- that's ready to go out. Pirtle has begun the advertisement for his subcontractors. He'll be receiving bids on the subcontractor pricing in early January and we anticipate having a GMP brought to the Board probably in March for approval. And that would mean we'll be starting construction in, hopefully, April of 2020.

The weight room has been one of the first things that we have asked Pirtle to concentrate on and to get started on that piece of the project as soon as we can. So until we've gotten bids and we've looked at his schedule, I think we will be done by hopefully Q3 of 2020 coming up.

The new classroom addition, we're currently moving to the -- we're into the 50 percent design phase for the new addition. We've been working with the school very closely to make sure everybody's expectations are aligned, that project is moving forward. We should be bringing an early GMP package for site development, concrete grading, probably February, March. So we'll -- again, we'll be in construction with the addition sometime this spring.

School Choice Enhancements, we're approximately 94 percent complete. There's
\$6,161 remaining in their account. We're working with them to see how they want to spend it. If the school decides not to spend it, that money gets swept back into the reserves if they don't want to use that money.

And then the weight room, again, it is currently in the GMP development. Pirtle is, again, advertising that. We hope to get that started sometime this spring.

Stranahan High School, construction continues to move forward. We are finishing up the renovations in Building 7. Over the Christmas break we'll be moving into Building 6. We continue to do fire alarm improvements across the school. There's like 28 different buildings that we're working in after hours. Roofing continues. They have been working on Building 3, which is the band room.

Complete, we've completed everything in Buildings 5 and 15. It is going to be a very busy summer out there. We've been working with the contractors for the school laying out what's the next sequence of building. We're going into Building 6. Then this summer we'll be in the media center, we'll be in Building 1, we'll be in

Building 23, Building 9, Building 15. So there will be a lot of activity. We do anticipate that we'll be finishing up about a year from now, maybe the first quarter of 2021.

School Choice Enhancements are approximately 84 percent complete. Again, there's \$13,000 in the remaining bucket to be spent. And then the weight room has been completed for about a year now.

School Choice Enhancements, 86 schools --
MR. BERNARD: Can we stop here?
MR. JARDINE: Oh, yes, sir. Sorry.
MR. RABINOWITZ: Go ahead, Bruce.
MR. BERNARD: Okay. Just quickly off of your November 30 th and the hire design -- hire and design and the hire contractor, there's still 158 schools in those three phases that are not in the construction phase. With eight quarters remaining between basically now and the last quarter of 2021, I'm taking the year 2022 is all construction, we need to average 19.5 projects to get to construction each quarter.

MR. JARDINE: Each quarter; correct.
MR. RABINOWITZ: We have not come near that number.

MR. JARDINE: Remember, our commitment's eight LORs a month, which is going to translate into eight to 12 construction awards.

MR. BERNARD: Yeah, that commitment we've been hearing for a year and we haven't made it yet. So I'm just putting the numbers out here. So next quarter you're saying we're going to see 24 projects come?

MR. JARDINE: It's going to be very close to 24; yes, sir. Between the hard bids and --

MR. BERNARD: I'm just saying construction, into the construction phase, not any one of those three. Because we have 158 in there with only nine quarters to get to construction on all of them.

We also discussed last meeting we need 15 schools completed a quarter. We had five. That pushed us, now we need 16 schools a quarter to be completed. That's over one a week. Again, we haven't come near those numbers. And that's to finish on Quarter 12023.

Can we realistically meet that schedule?
We have not met these completion rates yet and as it looks, from what we've seen over the last couple of years, it's not likely in the
future.
We need to -- you know, I don't want to wait a year, year and a half down the line and say we have to do another revision to the schedule. Even though I think we need a revision now because we've got schools that are way behind, like -- just going through the book I counted 75 that will not meet the schedule. That's on the newly planned schedule.

MR. JARDINE: That is correct.
MR. BERNARD: Are we going to come up with a different schedule?

MR. JARDINE: We need to always be updating our schedule based on --

MR. BERNARD: I understand that. But we have a newly planned schedule for everybody to see. You said you want to be transparent. So to be transparent we need to have an actual date at the end of that line.

MR. JARDINE: Right.
MR. BERNARD: And 75 schools right now aren't going to meet that date.

But where we are in the hiring process, where we are in design, not just construction, we're back 75 before we even start construction on the
major portion.
So I think, you know, it's prudent, for us to be transparent, we need to go back down that line and redo another schedule so everybody knows what it's going to be even if it's after 2023. If it's going to be after 2023 I want to know when it's going to be, not a year and say we're going to push you back another year, year and a half.

MR. JARDINE: We understand and we're currently looking at all of our schedules based on where we are with the projects to date, doing a comparison to the '18 baseline but we're looking at the past in the process of doing that update.

MR. BERNARD: Okay. In the Spotlight Program, too, as mentioned by TaxWatch, it seems that the dates were actual in forecast and some schools are changing quarter by quarter. If someone does not compare the quarter by quarter they would have no idea this is happening.

Do you guys drop back -- for some reason this time you showed that you had some portions of the design or projects that were ahead of schedule you dropped back, and then you changed the date on the forecast. If somebody was not looking in

United Reporting, Inc.
that book to see what it is, those dates are changing without -- without, you know, anybody knowing it. Do these dates have to go to someone else, the School Board to change -- when you change the dates in the program?

MR. JARDINE: We try to do this as a collaborative team and occasionally things do get changed that we may have missed.

MR. BERNARD: But -- I don't understand how they get changed if you're the ones changing them and missing them.

MR. JARDINE: Our PMs are providing the information.

MR. BERNARD: But the PMs are you. Not you, personally, but --

MR. JARDINE: Yeah, I mean our individual project managers.

MR. BERNARD: But I'm saying that they're your PMs, so the buck stops with you to make sure that report --

MR. JARDINE: We own it; yes, sir.
MR. BERNARD: You know, so these changes happen, you know, there should be a list coming out letting us know you've changed something, not us, someone having to dig through the book to
find it.
MR. JARDINE: We can absolutely make you all aware of anything that changes in the future.

MR. BERNARD: Again, as $I$ went through the book, on the delays and flagging and not flagging, for some reason $I$ came up with an additional -- where is my -- five schools in design, 11 schools in hire a contractor, and 15 schools in construction that are behind in design. So your 100-and-something, there's another 31 that pushes us behind. And this is just looking on your own schedule.

The school's supposed to take four quarters to complete, you've only got 10 percent done and you only have one quarter left, you're behind schedule.

MR. JARDINE: Yes, we are.
MR. BERNARD: But it's not flagged. And we had this discussion last meeting about flagging those schools that are behind by your own schedule.

MS. AKER REECE: So just to kind of chime in on our operational lines, one of Bruce's points, when projects are going to be changed and the timelines are going to be changed, do you get
with School Board staff and talk through that and make sure the new deadlines are reasonable; like what does that look like?

MR. JARDINE: It's a collaborative process. We work with Mr. Girardi and his team when we do our monthly updates. Obviously, we have to do a better job on communicating on individual projects.

The issue Mr. Bernard brings up about the percent complete, we have a quarter left, there are some -- there are some rationalizations that we need to do a better job of communicating what the issues are. Some of it has been unrealistic timeframes, some of it's issues with subcontractors not being able to get roof sub permits for months on end that impacts the overall duration of the job. You know, we are still committed to getting this work done as quickly as we can, but it's got to be -- as Mr. Runcie said, we want it to be done right as well as we want it to be done quickly.

MS. AKER REECE: Thank you.
MR. RABINOWITZ: Anything else?
CHIEF DIPETRILLO: Danny, on the -- or Frank can answer this. If you could say tomorrow what
projects that you could have completed in the calendar year that they were originally proposed, what percentage would you say that is?

MR. JARDINE: If you can give me a couple of days I've already got all that information. I'm not going to spit out a number. I went through all the schedules today on contractual completion and where we are and what we're projecting. There's a lot -- there's a large number that we're dead on top of what our estimated contractual completion dates are.

MR. BERNARD: And I'll even say a couple ahead.

MR. JARDINE: I'm sorry?
MR. BERNARD: And I'll say you're even a couple ahead.

MR. JARDINE: We have gotten ahead on a couple of them; yes, sir. But we're still early, I'm not going to give up on those yet.

CHIEF DIPETRILLO: Well, I mean, that would be good to know for the folks that are behind us. You know, you get a steady diet of not too good news in the newspaper and, you know, I'm sure you're making progress in some areas, and it's nice to see the progress. The numbers don't
really tell the story. If half of the projects are 50 percent are going to be on time or nearly on budget, that would be a very positive thing to be able to put forward in your next report. I think Mr. Runcie would probably be happy about that for the School Board and so would some of the other constituents. So, you know, the numbers are great, but $I$ understand how long it takes to get a project like this done. 236 schools, we're down to 228 that still need to be, you know, completed, what percentage of that 228 are going to be done on time or nearly on time? And when I say "on time" I mean not a year outside the schedule that they were -- you know, I can say three to six months on any construction project given the fact that something may come along.

MR. GIRARDI: You're really talking a quarter or two of delay.

CHIEF DIPETRILLO: And that's usually the best guess anyway when you put these things together. Sometimes you're ahead, like Bruce said, and you get a pat on the back, and sometimes you're not. And I think those are the -- if we focus on all the bad things that are
going on it sends the wrong message, I think, out there, if you are making progress. And I think it's important that you show that in a little bit different way. I know it's another statistic that's probably going to befuddle people, but it means a lot to me when I look at a project and see whether 60 percent of them are really going to be on time and on budget or if we're really looking at 20 percent.

MR. GIRARDI: And we've been working with Garth Solutions to help us in getting that out more, to where we need to get the positives out. When they're there, we need to get them out, not just the negatives.

CHIEF DIPETRILLO: One more thing. Can I ask a question?

MR. RABINOWITZ: Sure. Please.
CHIEF DIPETRILLO: We've finished hurricane season, thank God, you know, and we survived that again this year. One of the major renovations of course is the roofs, we've talked about the difficulty in replacing the roofs because of the issues related to the HVAC systems and all the other stuff that goes on there, are we in any position, meaning the Board, in any position to
be concerned about that and the shelters, that they're going to be looking at going into the next school year? That's always an issue, always an issue. I can tell you from my constituents and the others, every time we go into shelters there are problems and issues there. Is that something to be focused on?

MR. JARDINE: What we typically do about this time of year, we start working with the head of the emergency management group with the school district. We've actually had to pull a couple of schools off line as shelters because we had so much work going on during the stormy period, but that needs to be coordinated very early in the process. We know which schools are the shelters. We tell our teams that, if the lunch room is the shelter at this school, get this done outside of storm season. Whether you start it in December and knock it out December to March, but don't go and open up areas of shelters during the middle of the summer, thinking, you know, if a storm hits we've got a couple days notice, that's it. So we work, you know, very closely with the district and their emergency folks.

CHIEF DIPETRILLO: Are you working with the
new public safety --
MR. JARDINE: We work with Vicki Sanford, who is our point of contact with the school district.

SUPERINTENDENT RUNCIE: When you're talking about the county are you talking about Tracy Jackson?

CHIEF DIPETRILLO: Yes.
SUPERINTENDENT RUNCIE: So you hit on a point that is certainly something that continues to impact scheduling timelines and this whole topic of roofing; right? So, you know, it's our intent to have a public conversation with the School Board and certainly we'll circle back here, you know, with this body relative to the challenges there and what our strategy is going forward with that. But having sufficient capacity in the marketplace that can do roofs to the specifications and standards that we have, that remains a challenge. And if we don't fully address that, that's the biggest issue in terms of impacting timelines. We've had contractors and folks waiting relative to getting those issues resolved so we can move forward. So the roofing is probably our biggest challenge that we're working to figure out how to adequately
address so that we can continue doing the work moving forward.

And then the other piece of course is, you know, this work isn't easy work to do. You have to do about while schools are in session and move things around from building to building. So those things are still there and the other things that you mentioned, too, is ensuring that we can make sure that we meet expectations and responsibilities relative to shelters during hurricane season. So we have to work those back into the timeline as well. But the roofing is at least the biggest concern I have, as I discussed.

CHIEF DIPETRILLO: I'm just wondering if those are taking priority in some way or another?

MR. GIRARDI: You're talking about the hurricane shelters?

ChIEF DIPETRILLO: Right. The ones that are identified by the staff as being a shelter. There's a very limited number of them, to be honest with you.

MR. GIRARDI: Right. Especially if you have a special needs shelter or specialty shelter that you just can't move around. But we work very closely with Vicki who works with the county on
reviewing which ones are coming up, and, again, like Mr. Jardine said, we're not going to open up a hurricane shelter in May or June to start roofing. We're going to try to do it non-storm. And, again, you never know when -- I think we had one a couple years ago in December, so you never know when you're gonna get them, but at least on the slow side. We're not going to do it in August and September and October. Those are our three peak months.

CHIEF DIPETRILLO: All right. Thank you.
MR. RABINOWITZ: Anyone else?
(No response.)
MR. RABINOWITZ: I'll steal Bob's thunder and ask about Recommendation Number 1, which I'm sure that you've seen. Because when we talk about the majority of these projects not coming online on time, it makes us wonder what has the district done to enforce the terms and conditions of the contracts with design firms, vendors and contractors. I know that may be a legal issue, but can you shed any light or can anyone shed any light on what is being done to follow up with anyone other than the district who may be at fault for the delays that we see?

MR. JARDINE: We are currently tracking every design professional on his deliverables, and if they miss their deliverables there's a process where we start sending out the notifications about a week in advance telling them that, hey, remember, your 50 percent documents are due next week, your 90 percents are due, whatever it is. If they don't submit it they get a notice of nonconformance and we start tracking the penalties per day during the design phase. When it goes into the building department after the secondary revise and resubmit, we track those. We're compiling the data. We sent out 61 letters this week to designers on revise and resubmits. So everybody's aware of the penalty phase. We have done, $I$ think, nine design delays penalties equating to almost $\$ 150,000$ worth of penalties that have been assessed to designers. We have heard everybody wants us to enforce the accountability issues and we're doing those.

MR. GIRARDI: Yeah, with those design penalties we've already taken many of them to the Board where they have been removed from the architects contracted. So we're continually doing that. Sometimes there's better instances
to bring it to the Board, if we're doing something where we have some of our projects, in the beginning there were about 44 of them that had to be reviewed per the new FLCC and the construction costs, and when we're moving forward with those we're looking at the penalty phases at that time.

MR. RABINOWITZ: How does that play out in reality in dollars and cents?

I understand the numbers that you're mentioning, but how does it play out in reality, the penalty phase? Explain that.

MR. GIRARDI: The penalty phase -- well, we're looking at the schedule --

MR. RABINOWITZ: It's nice to say that, but in other words, is it actually being deducted from somebody and we have not paid them?

MR. GIRARDI: Yes, we've already done $\$ 150,000$.

MR. RABINOWITZ: And is that something that TaxWatch was ever made aware of?

MR. GIRARDI: If they haven't it's in the response.

MR. JARDINE: In the response there is a formal PSA commitment that is approved by the

Board where it outlines X amount of dollars were reduced -- deducted from the amendment for the penalties.

MR. GIRARDI: These are not penalties we're looking to get, these are penalties we've already gotten, the 150,000. And that was off of eight or nine projects, 10 projects.

So we still have more to go through. But as the opportunities arise where there is a contract change and we do an amendment, that's where we're looking to bring those forward to the Board.

MR. RABINOWITZ: I think I heard the number 61.

MR. JARDINE: 61 letters that were sent out to designers this last week on revise and resubmits to the Building Department.

MR. RABINOWITZ: I know Bruce has got a question.

MR. BERNARD: Is that just stating the delay or is that taking action?

MR. JARDINE: No, it tells them that we are moving forward with the reduction or a deduction to their PO in X amount of dollars and every letter has a specific dollar amount and all the backup on how it was calculated. And if a firm
has an issue with how we calculate it we sit down with them and go through it and sometimes we make adjustments.

MR. GIRARDI: It's not their fault all the time. Sometimes we have some of that on our side, too. So it's not their fault all the time.

MR. BERNARD: So we'll deduct it from your salary.

MR. GIRARDI: Do I have to come to these meetings anymore?

MS. CARPENTER: Frank, can I just add one thing?

Ashley Carpenter with Atkins. So of the nine that Frank and Danny were mentioning that had already been to the Board and the reductions have been made from the architects' contract, the majority of these were in the quarter that we're currently in, so it wasn't -- that's why it wasn't included in the report ending September 30th. But, as Bob Nave has requested, we can add this report going forward in the BOC so you can track, you know, how we're calculating these as they go forward.

MR. RABINOWITZ: Bob?
MR. NAVE: Yes, I just want us all to be
clear, from TaxWatch's perspective addressing this issue and the response will not be adequate. The taxpayers don't see the district's response to our report, so it really wouldn't do any good. We made this recommendation last quarter with the expectation that it would be addressed this quarter and it hasn't been. So I'm comforted to hear that it will be addressed in the next report.

MR. GIRARDI: Right. And as Ashley had mentioned, a lot of this happened since this past quarter.

MS. CARPENTER: There was only one previous.
MR. RABINOWITZ: I suspect, based upon the numbers, that we're going to start seeing this report over report, too. Is that a fair statement? Unfortunately?

Go ahead, Bruce.
MR. BERNARD: We also don't see the hard cost of purchase, soft cost for the finished projects. That will be next quarter?

MR. GIRARDI: Ashley?
MS. CARPENTER: And I can address that one, as well.

Thank you. Yes, sir. There were no changes
from the previous report in this July to September quarter. The hard and soft costs will be reported as projects achieve final completion. When something is in substantial completion the costs are still not finalized. We might have change orders still up in the air or, you know, final accounting that needs to be done. But certainly any project that achieves final completion, like Indian Ridge and Manatee Bay have, we will continue to report the hard and soft costs in the BOC report.

MR. RABINOWITZ: Bob, do you want to take it from there?

MR. NAVE: Yeah, thank you. I understand and appreciate why the district would want to highlight the success stories, but there are some other things that, by way of balance, that need to be addressed.

As Bruce pointed out we continue to see projects that slip. We have 32 projects identified by the district that have experienced schedule delays in this quarter. We also -there were also 12 projects that experienced budget delays and the Board appropriated just under $\$ 24$ million to make up those budget issues.

So all told since inception the Board has -- I think the number is just under $\$ 173$ million allocated to meet projects that have been identified as budget issues.

Also, when we look at the big three schools, Northeast the primary renovations at Northeast and at Stranahan have been delayed by two quarters. And, Bruce, TaxWatch does do that quarter by quarter. We look at every project on school spotlights to see what's slipping and by how much.

So these problems continue. I don't think they're as bad as they have been in the past, but I would be remiss if $I$ didn't mention those.

The last point $I$ would make is in the district's report it identified 67 primary renovation projects at 66 schools that have entered into the construction phase. We have a figure in our report, figure 2, that shows of those 67 projects 40 of those are less than 25 percent complete.

MR. RABINOWITZ: So you're looking for an explanation as to that point?

MR. NAVE: No, I just think it needs to be mentioned. So I did.

MR. GIRARDI: That is true.
MR. JARDINE: We have a lot of projects that are still early on that have been given NTPs over the last couple months but you've heard us talk about we have to get sub permits, we have to get stuff ordered. It takes time to do this and do it right and get a roof sub permit. The guys can't start work until they've got their materials on hand to start.

MR. GIRARDI: With regards to the other one with -- the other comment with the dollar amounts, 100, what was it, 70-something million, that's true. And it's going to happen every time we bring an award. Not every time. I think out of all the projects we've brought to the Board for award, and Ashley's behind me, she'll correct me if I'm wrong, there have only been about two or three that met the budget.

MS. CARPENTER: That's correct.
MR. GIRARDI: Okay. We know that. That's why we have a bond program that is valued the \$1.3 billion per the needs assessment -- not needs assessment, but the risk assessment, and are continuing, which $I$ apologize for the lateness of the reports that $I$ sent to you today,

I was just approved to send them to the Board and I don't want to send anything out until the Board receives it first. So, with that, we're looking at a total bond of $\$ 1.3$ billion.

So, yes, the project, just in roofing alone, we know that those are three times the cost, so we're going to be coming forward especially if you have a lot of roofing that we're going to be needing money, but when we do bring -- when we do go to the Board for the award, all the projects at that time will come in under that revised budget. The ones that we have completed.

I can see you're thinking.
MR. BERNARD: But the other -- I'm saying if 173 is accurate and we still have two and a half times what we had bid out already to go, you added that, if we stay on this number, that's almost $\$ 400,000$ (sic) more.

MR. GIRARDI: 436 million.
MR. BERNARD: More.
We're at 173 now and we have 158 to go. So you times 173 by 60-something we have done, it's two and a half times you still have to go, that's $\$ 400$ million at the same rate additional to the 170.

MR. JARDINE: Doing that kind of math, that is correct.

SUPERINTENDENT RUNCIE: And that's what we have in the estimate that's been provided by -MR. BERNARD: That would be 573 million.

MS. CARPENTER: That's not exactly how we do the math, though. So we look at every project, individually, we look at that particular scope of the project.

MR. BERNARD: I'm just going by the numbers we've already gone over. And I hope we did that on those first 60 projects, too. So we got a little better, I understand.

MS. CARPENTER: Yeah, and we have some really big projects.

MR. BERNARD: I'm just saying, worse case scenario, it could be another $\$ 400$ million, unless you're guaranteeing 200.

MS. CARPENTER: Our risk assessment is a range. So everybody looks at the 70 percent and says that's 436 per the last risk assessment, but the range has always been up to, what, 507 or --

MR. GIRARDI: A little over 500.
MS. CARPENTER: A little over $\$ 500$ million.
MR. GIRARDI: And what we're looking at is we
have that running budget that Atkins revises as we move forward with awards. And to date, with everything that has been awarded, we are 3 percent over their estimates. So the revised estimates are much better estimates that give us a better feel where we're going to be in the future. If I could predict it, I'd hit the lottery and you'll never see me again.

MS. CARPENTER: But like Danny also mentioned, as we are closing projects out now we are seeing that there are moneys, you know, left in the budget that we can then sweep and put back into the SMART Program Reserve. That's going to totally vary by project as to how much is left over, but, you know, we are really tightly managing those budgets. Once we get that additional funding from the Board and go out to construction, you know, we are seeing some savings there.

MR. RABINOWITZ: Go ahead.
CHIEF DIPETRILLO: What do you attribute the main cause of increase; labor; supplies; soft costs; hard costs?

MS. CARPENTER: No, really the main contributor is the fact that the initial funding
allocations when they were put together five years ago were just inadequate. So for certain things -- like roofing is the best example. When you look at the unit cost that was put in there to create the initial funding that went the ADFP, it was just not adequate in any way. It wasn't adequate in 2014, it wasn't adequate in 2011. So however that kind of -- and then that made up a very significant portion of the bond. Other areas were not -- not as bad as the roofing was. But the roofing was very, very bad. So even -- I mean, I think we did a presentation to the Board in December of 2018 that basically said, I think, 280 million of the overage could be just due to the roofing. So it was just the funding allocation.

MR. CARTER: I'll add that another major increase has been inflation. So in the 2014 base estimate the inflation percentage was three percent, and from that time until now we estimated that the average year over year inflation has been in the range of five percent. So cumulatively that makes a pretty large difference.

CHIEF DIPETRILLO: Again, do you attribute
that to everything; the cost of supplies and equipment; labor; what's your best guess there? MR. CARTER: Yes. Everything.

SUPERINTENDENT RUNCIE: So there's always a combination of --

CHIEF DIPETRILLO: A good economy basically is what you're saying; nobody's starving for work?

SUPERINTENDENT RUNCIE: I can tell you from dealing with the contractors, they've told me this is the best construction market they've seen in 40 , 50 years in terms of the vitality of it.

But, again, so if you look at the needs assessment relative to the final budget that has actually been put together, a huge discrepancy there. And it was primarily roofing on two levels, one, the estimate around the square footage was kind of based on some model of maintenance. We're not doing maintenance on these roofs. Many of them we're actually replacing the whole roof. So that's a whole different type of project altogether as we got into it. So that substantially is increasing the cost.

So what we bring to the Board on the budget
for the program is 1.4 -- 1.3, $\$ 1.4$ billion. That is the budget that we rationalized against what Atkins prepares ahead of time so we know when we get these estimates how close are the estimates to what our -- you know, how close are the estimates to what you're getting from the market. So they're pretty spot-on. So we're comfortable with the numbers that we have now at least.

Now, the third piece of it is, as the projects have been completed, our projects as you indicated here, all of those projects have been done within the approved budget by the Board and as Ashley indicated we've returned some funds back into the reserve as a result of it.

So, you know, unless something dramatically happens to the economy at this point, that's pretty much what it's going to take. The issue is going to be the time to deliver on all of that. And a lot of that, again, is driven by roofing capacity in the marketplace.

MS. AKER REECE: Just a question probably for Omar, are you investing the bond proceeds at a commensurate rate or what sort of returns are you getting now that you have cash?

MR. SHIM: Yes, we do invest the series that we have issued. But keep in mind that we don't issue -- issue any bonds unless we have like a rise in a couple years, so we still have over half the bond series to issue.

MR. RABINOWITZ: Any other questions?
(No response.)
MR. RABINOWITZ: Bob, did you want to address the second recommendation or --

MR. NAVE: Sure, since you were stealing my thunder.

It wasn't so much that we were questioning these things happening because they do happen. I was just curious what type of consultant error we're talking about here. Is it a math error; is it a misplaced decimal or something like that? I mean, we know these types of things are going to occur. But $I$ was just curious to get a better understanding of what these charges were for.

MR. JARDINE: These are not necessarily charges, per se, but it's how we classify the change order. We classify it as errors and omissions, unforeseen condition, owner's request. And so when it goes through the process that's how we classify it. We can absolutely give you
the detail, the change order log that talks specifics about every -- every change order line item and how it's classified and how we've accumulated or calculated the assessment.

MR. GIRARDI: When you're talking errors and omission what we classify things are, let's see, one example is you -- this has happened in the past. You build a new addition and at the end you find out that they left a stairwell out and you don't have egress. That is an omission, but that's a hundred percent cost. Sometimes -- and I'll do a different example. If you, per the drawings, install something and then find out that it's wrong, then you've got to tear it out. We look to get 100 percent of that cost because we've already paid the original cost. But if they left something out, like there was supposed to be a door, we are getting what we paid for, the only added cost usually is the 10 to 15 percent change order up-charge. So that's the difference. If you've built it and you've got to tear it out, we get 100 percent back.

MR. BERNARD: All we're looking for is a list of things that come up each quarter.

MR. GIRARDI: And we've got the change order
$\log$.
MR. BERNARD: That's what I am saying. If you just put a slide on there and say this quarter you had, like you said, omission, you know, missing a door, whatever -- whatever that line falls in and just list a few, what those problems were, so, you know, it explains what we spent the money on.

MR. GIRARDI: Sure.
MR. NAVE: If the committee is comfortable with that, then I am.

MR. BERNARD: Well, we're not going to get -I don't think we need to get, you know, down to the nitty-gritty, but just tell us what the money is changing for, what the changes were.

You know, we're not going to go to price it out or whatever, but $I$ think we just need to see what the changes are coming up. Is it the same thing every quarter.

MR. RABINOWITZ: The committee will be comfortable with whatever Bruce is comfortable with.

MR. GIRARDI: We'll do that.
MR. RABINOWITZ: Anything else from TaxWatch?
MR. NAVE: No, we're good.

MR. RABINOWITZ: All right. Thank you. Moving on to the briefing on the Big Three. MR. JARDINE: We are getting into the School Choice Enhancement program is where we stopped off and I hope you find the better job of how we're showing some of this information. It's an evolving process. Through November 86 schools have now received all of their items and 1,247 items have been delivered. This graph has kind of broken it down by year on where we are with each phase. And I want to point out Year 1 is 82 schools, Year 2 there's 28 schools, there's 30 schools in Year 3, 30 schools in Year 4, and then 60 schools in Year 5.

What you're going to see on this graphic is of the 82 in Year 1, 80 of them are done. We're lacking -- two of them are still in the planning phase. And this is a school-driven process that our team works with them on. Over the last two years schools have made changes on what they wanted to vote on with all the safety and security enhancements. So this thing is an evolving process. For the Year 2 schools, there's zero in planning, 13 in implementation and 15 that are complete. For Year 3 there's a
total of 30 schools. There is one in planning, 13 in implementation and 16 that are complete. Year 4, there are 30 schools, three are still in planning, 20 are in implementation, seven are complete, and for the 61 schools in Year 5, 28 are still in planning, 30 are in implementation and three are complete.

Of the 86 that are complete, that represents 37 percent of the program. The implementation is 111, which reps 48 percent. And 32 that are still in planning which is 13.8 percent.

We hope this graphic narrative kind of helps frame it and put it in perspective by year on what's going on with the School Choice Enhancement Program.

Any questions?
(No response.)
MR. JARDINE: If not, I'll just go on.
MR. BERNARD: Yes. Again, we talked about how many we need complete to get on schedule. You needed 11 a quarter to do that. We didn't reach it.

MR. JARDINE: Again, this is buying -- for the most part, it's --

MR. BERNARD: We're talking just completion
schedule. That's all I'm looking at. I'm not talking about what equipment you're buying or how you're buying it or who is buying it. I'm just saying, to meet the schedule we have, you need 11 a quarter.

MR. GIRARDI: With that, one of the issues we have is we cannot force schools to -- we depend a lot on the schools and how they react when we move forward with things.

MR. BERNARD: I understand. But there's going to be a time certain somewhere down the line that they're going to have to make up their mind or this is going to go on for 20 years.

MR. GIRARDI: You are correct. And the only way I can see doing that is forcing them to make their decisions or take the money away.

MR. BERNARD: There you go.
MR. GIRARDI: So decide or we'll remove the money.

MR. BERNARD: But, you know, is it possible to put a proposal to the School Board to be able to close school choice awards when the balance is less than two percent? 14 of the pending 26 schools are under this percentage. We have schools open with $\$ 6$ left in their account. It's
costing you more to monitor it than it does to finish the $\$ 6$. You're spending more just to do the paperwork on it.

MR. GIRARDI: Most of the schools say take the $\$ 6$ back.

MR. BERNARD: Well, I think it should go to the Board and let's say, you know, if it's under $\$ 100$ left or whatever, you know, to have the ability to close this program out, that would take 14 in one shot right into the good column. But to hold onto these things for months to months to months is just making you look worse than you are.

MR. GIRARDI: We will work on that for the next quarter.

CHIEF DIPETRILLO: He's throwing you a bone there.

MR. GIRARDI: A positive.
CHIEF DIPETRILLO: Take one of those.
MR. JARDINE: Okay. School Flags, I think we've heard again that we didn't catch all of them. We will go back and make sure -- we will implement better QAQCs so that Bruce doesn't have any flags that we have not reported.

And the change orders, again, you kind of
heard the high-level view, we're right now at . 1 percent of total value underway. And, again, unforeseen conditions continue to be the biggest driver of change orders. And then we will be reporting cost savings through owner purchase and sales tax savings in future reports as we close out projects because those are turning out to be some fairly significant credits back to the owner. And we'll do a better job of kind of summarizing where we are with each one of these. Maybe we'll pick a school as an example and show you everything that's gone on in the school.

And that mercifully concludes my piece.
MR. RABINOWITZ: Anyone else? Questions? (No response.)

MR. RABINOWITZ: That brings us to the briefing on the Big Three.

MR. GIRARDI: I didn't hear what you said. MR. RABINOWITZ: I said it brings us to the briefing on the Big Three?

No? Have we already covered it?
MR. JARDINE: I thought I did that earlier, but --

MR. RABINOWITZ: Okay. We're on to Budget. MR. SHIM: Thank you. Good evening. Omar

Shim, Director of Capital Budget.
For the first quarter of 2020 the total SMART Program budget increased by 22.7 million over the last quarter and that's from 1 billion 126.3 million to 1 billion 149.0 million, which is shown on page 569 in the report.

The detailed list shows each project that had a budget increase, what those budget increases are, and that's shown on page 574 to page 584.

From the total -- from that total, 604 million is either committed or expended and the balance of the funds that are not expended are 544.7 million.

As you can see on page 585 of the report expenditures through the first quarter are 203.9 million. This is a 37.5 million increase in the expenditures from the previous quarter. Purchase orders in place are 300.4 million, and that's an increase in purchase orders of 22.4 million from the last quarter.

So this growth in expenditures shows largely that there has been an increase in construction activity since, as you know, most of the nonconstruction items in the SMART program have been completed.

In addition to the SMART Program funding there's -- there are identified in the project budget, as you know, the Board set aside 225 million for projected costs increases, which the district has used to cover overages identified in the program.

Out of the 225 million, as has been mentioned, the 173 million has been used on projects that are awarded and 52 million remain at the end of the first quarter.

The district also had additional unallocated funding in fiscal year 20 of $\$ 40$ million and an additional 223 million in unallocated funding is projected in the outer years of our DEFP.

The district could also use 73.5 million in millage that was set aside for charter schools if the state fully funds charter school capital outlay as they have done in fiscal year 19 and 20 and if those additional funds are needed for the SMART program.

And then I also wanted to thank Bob Nave for his recommendation with regard to how the plan budget activity was shown on page 569.

As we mentioned in the past BOC meetings the School Board approved the rebate plan schedule
for the SMART construction program and we also realigned the funding based on those schedules. So they should have been reflected in this -that table that's shown on page 569. And we'll provide an update to that table in our response and also -- which will be posted on the web, and also we'll make sure that that's corrected in reports going forward.

So that concludes my presentation and I'll take any questions.

MR. RABINOWITZ: Questions? Anyone?
MS. AKER REECE: So has there been a conversation about what's expected in terms of budget and potential strategies over the life of the bond program? Like what's the talk from a financial perspective?

MR. SHIM: Well, I think we've -- we're always, I guess to put it in terms of -- we always hope for the best and prepare for the worst. And so we're always looking conservatively of how much money we have and what the speed of the program is going and to make sure that we have funding to support what's going on. And as I said, we have over half the bond to issue, as far as dollars and additional reserves
in place, and we're always looking to make sure that there is funding available for the program. MS. AKER REECE: Thank you.

So given that it's a pretty favorable bond market right now, does it behoove you to issue a little early or timing in the market shouldn't really be part of this strategy? I'm not sure.

MR. SHIM: Well, that only comes into play if we determine that we need those funds. Our primary objective, of course, and, you know, I don't want to speak for our treasurer, but he's not here, but that I know we work hand in hand with them. Really, the first thing is to work with Frank and his team about the issuing the next group of projects that need to be issued, and then we'll determine -- you know, we want to make sure that we expend the dollars within the timeframe of the bond.

MR. RABINOWITZ: Anything else?
(No response.)
MR. RABINOWITZ: Bob?
MR. NAVE: Oh, no. I appreciate the shout out, though. Thanks, Omar.

MR. RABINOWITZ: Moving on to Supplier Diversity Outreach Program.

MS. JONES: Good evening. My name is Jasmine Jones. I am Supplier Diversity \& Outreach manager. This slide represents a recap of the Purchasing \& Warehousing Services vendor registration activities. As shown, we have over 2,260 firms that have registered and that's an increase of over 200 since the last quarter. And also 40 firms are currently pending compliance review for additional assessment and a 1,200 or so have started the registration process.

Additionally, we have an increase of 30 firms that attended and participated in technical assistance, which yielded 95 total attendees for vendors to do business with the district.

Next slide, please.
As far as the Supplier Veracity Outreach Program, during this quarter the economic development department has certified overall 718 firms. And based on the awarded SMART projects the M/WBE commitment yielded 27 percent commitment. And also we continue to have presence in the tri-county and we participated in 12 outreach events, which we intend to increase more for the upcoming quarters.

This slide represents a breakdown of between
female and male owned certified firms. Of significance and through various outreach efforts we saw an increase in the Asian-American females with over four additional firms have since sought certification. As far as the male-owned firms we definitely saw an increase in the African-American as well as in Hispanic-American and the Asian-American males.

Next slide.
This slide provides a high-level recap of the certification application outcome. To date there are 46 firms that were processed -- excuse me 46 applications that were processed during the first quarter reporting period.

Next slide, please.
M/WBE participation remains strong in the professional design services. Since Quarter 2, Quarter 3 and Quarter 4 we have experienced activities in the professional design services area which yielded a 94 percent M/WBE participation. As far as the construction component, we also, in terms of M/WBEs, we did see since the previous quarter a decrease in terms of commitment to M/WBE firms.

As for the next slide, both the owners
representative services and the cost and program control services pretty much remained consistent with the high level of $M / W B E$ participation.

Of significance as far as the $S / M / W B E$ Prime Spend by Percentage, the Small Business Enterprises category increased from last quarter as point . 51 percent to 4.14 percent, which is an increase of 3.63 percent, which is excellent.

Also the African-American was reduced slightly from 13 percent to 11.42 percent and we are being extremely progressive in terms of trying to find different ways to increase that segment. Especially for the upcoming CMARS, we applied the segmented participation specifically for Women and African-American, which should yield additional participation to level the playing field in upcoming contracts.

Just for correction I just wanted to bring attention that this slide, the -- it was incorrect. It's actually, instead of an increase it's a decrease. It actually went from 35.19 percent last quarter to 31.64 which is a decrease of 3.55 percent as for the gender prime spend by percentage.

Regarding the total prime utilization per
category, based on the purchasing orders we did see an increase of more than 4 percent to E/S/M/WBE, and that is very huge. We work really hard to apply aggressive affirmative procurement initiatives to contracts to ensure that we have a better outcome as far as M/WBE participation. And, as you can see, it truly is represented here.

Next slide, please. Thank you.
This slide is simply a recap. It shows a high level in terms of where we have utilization of $M / W B E$ participation. And to the right you are able to see the spend per quarter since inception of the SMART Program and also the Supplier Diversity Outreach Program and the utilization of M/WBE firms, which to date yielded $\$ 145.9$ million thus far as a cumulative spend.

And this is just another view and it's hard to see. It's quite tiny. But I know the Board has asked since inception so we can see what's happening with the $M / W B E$ in terms of awards among the $M / W B E$ primes.

So the next slide is just another view of what is happening and how we started strong among the WBE and it's been women-owned and it shifted

United Reporting, Inc. (954) 525-2221
to male-owned and it's probably because of the construction activities where that is more dominated by male figures.

Next slide.
So we wanted to show a recap as far as by ethnicity and gender of what transpired since inception of FY'15 Quarter 2 to FY'19 Quarter 4, and also what the total dollars that have gone to E/S/M/WBE and also what went to non-certified firms.

Now as far as for this reporting period for July 2019 to December 2019 it truly shows preferably for M/WBEs which yielded almost 65 percent of $M / W B E$ participation, which is significant.

But overall we are averaging almost a 26 percent total since inception, FY'15 Quarter 2 to first reporting -- the last reporting period FY'20 Q1.

As far as total applications processed for certification you will see everything remains fairly consistent with slight variations. We did, however, increase our technical assistance to firms just to be able to understand how to do business with the district and understanding how
to process and especially in the portal, the portal that is used by PWS, a lot of firms who remain, you know, who want to have questions. It's not easy to use, especially people who are in a rush to use the application, but there are various steps and we are working with PWS to make sure that the end user is experiencing a more friendlier approach to become registered and also to become certified.

And these are the outreach events that we engaged and it participated in. That pretty much just shows you a variety of different approaches that we have taken to reach the community to educate them to join us because we have a whole lot of opportunities, not just for the SMART Program but also for other commodities.

So pretty much this concludes my presentation. I don't know if you have any questions.

MR. RABINOWITZ: Questions?
(No response.)
MR. RABINOWITZ: Bob.
MR. NAVE: Thank you. No. This part of the report is always very thorough and it answers a lot of the questions that I have when I look
through this data. But if $I$ read this quarterly reported right, the number of certified registered firms data were only through the end of August.

So if that's the case, then our recommendation would be to make sure that we have three months of data in the quarterly report.

MS. JONES: And that is correct. We will go ahead -- it's a timing issue. Actually, the information is through 7/19. We just normally provide the two months that are actually presented, that would have been presented to the Board. But from here in we will be including the report just -- and then put a disclosure that the third month, that it has not been presented to the Board. But we will provide -- you will be provided the full 90 days of reporting.

MR. RABINOWITZ: Thank you.
MS. JONES: You're welcome.
MR. RABINOWITZ: Moving on to Communications.
MS. GARTH: Good evening. Yvonne Garth of Garth Solutions, your communications liaison on behalf of the program management team.

Some quick highlights for the reporting period ending September of 2019. This quarter we
were excited to launch the first digital -Did you have a question?

Okay. This quarter we were excited to launch the first digital newsletter, the District-Wide SMART Update. We've worked collaboratively with the district's communication team to put those out on a regular basis, but they were in hardcopy. This was the first time that we put one out digitally. And, again, Ms. Koch and her team put it out through ParentLink. We were actually able to receive a little over 104,000 views. So we're very excited about that. And the next one will be going out at the beginning of the year.

We also continue to provide updates on a bimonthly basis for the Big 3. We are moving, as you can see -- next slide.

We've had a huge focus on social media. This is especially good because as more projects move into the construction phase we have a lot more to report on. If we can get out there more frequently and capture what's happening at the schools, whether it's just, you know, they received their School Choice Enhancement equipment or all the way up to tilt-up
construction going on at Flanagan. So we are trying to capture the activity digitally through pictures and video and using social media platforms to get that message out. At the end of the day the public wants to know what's happening at their particular school and we're focused on making sure we tag the schools, the Board members and municipalities to get the word out.

So since the end of September and actually between September and the end of November we also released a newsletter for every single school. So we developed a digital newsletter specific to each school and we worked with the schools and the principals to send that out through ParentLink to their school community. That's something that we look forward to doing, perhaps not monthly, but, you know, our target is on a quarterly basis.

In addition to that we did place collateral in every single school, it's a little mini pop-up banner that provides the school -- that they can place in their front offices. It gives them a quick snapshot of what's happening at their school, what renovations and upgrades they're going to be getting as well.

Next slide.
As we look ahead going into 2020 we will continue with the digital newsletter both at the district level as well as school specific. In addition to that we also continue to work with the communications team here at the district to update their website and to find new ways to make sure we're getting positive information out there in a balanced way.

That's it for Communications. I'm happy to answer any questions.

MR. RABINOWITZ: Questions?
(No response.)
MR. RABINOWITZ: Bob, anything?
MR. NAVE: Nothing to add.
MS. AKER REECE: So with social media do you know which is most effective.

MS. GARTH: Most effective?
MS. AKER REECE: Uh-huh.
MS. GARTH: I think the most effective strategy is to post on all platforms, which is what we try to do, but we do use Twitter quite more than the other platforms.

MR. RABINOWITZ: Anyone else?
(No response.)

United Reporting, Inc.

MR. RABINOWITZ: No one?
Omar do you want to give the report on the workshop?

MR. SHIM: Well, unfortunately, I don't have the notes from the workshop and I wasn't at the workshop. So what I'll do is I'll provide you a certified written recap of the School Board Workshop.

MR. RABINOWITZ: Fair enough. The next workshop's on January 28th, 2020. It sounds weird just to say that.

But in any event, I know I'm suppose to be in Volusia. I looked at my schedule.

Can anybody else cover it?
(No response.)
MR. RABINOWITZ: No?
MS. KRISHNAIYER: I'm away, also, in Tallahassee.

MR. RABINOWITZ: Bruce?
MR. BERNARD: Yeah, how are you doing?
MR. RABINOWITZ: The ayes have it. We all vote for you.

Looking forward on the agenda, the next meeting is March 9, 2020. I know for purpose of my own schedule I'm specially set for trial that
entire month. I just want to make sure that we're not going to run into a quorum problem that next meeting.

CHIEF DIPETRILLO: I'm good.
MR. RABINOWITZ: All right. We'll worry about that later.

MS. AKER REECE: In a bit. Exactly.
MR. RABINOWITZ: Is everybody okay for that day?

MS. KRISHNAIYER: I'm good until 7.
MR. RABINOWITZ: What's the quorum minimum requirement number?

MR. SHIM: It's five.
MR. RABINOWITZ: Okay. So we'll be fine.
Moving on, is there any other business?
(No response.)
Has anybody -- yes.
We'll recess the business meeting. We'll convene the public meeting. There was someone who signed in from the public. Nathaniel Lynch-Walsh. Nathalie? Sorry. Thank you.

DR. LYNCH-WALSH: That's all right. It was a last minute thing.

Nathalie Lynch-Walsh.
I had my comments prepared and then I started
writing responses to some of the staff assertions there, so let me see if I can whip through these. But maybe I should start with a recent discovery. You may have heard that the needs assessment was 3 billion. We're having trouble confirming that. The reports that come out of M.A.P.P.S. are holding steady at about 2 billion. It's just a slight discrepancy of a billion dollars. So we're trying to work with staff, but the district keeps saying 3 billion and there's nothing to substantiate that.

As far as the reserves, the question we'll be asking on the task force to follow up is whether the reserves are sufficient to cover the overages that haven't come to the Board in addition to the ones that have? Because what's been happening is, if you look at the reserve balance is, it's getting depleted and Judith Marte keeps having to cobble together pennies to keep covering the next five years. But keep in mind there are projects that have not come before the Board yet and those budget numbers are not adjusted until it gets approved by the Board. So there's money out there for projects where they've had additional scope change or whatever may have happened that
will increase the need for reserves.
A little bit earlier we were talking about the reasons for those huge increases. Back in 2014 the needs assessment was based on deficiencies. And it's a deficiency listing. In all of the Atkins -- the Heery documents, they specifically state that deficiency listing is not a budget. But that is what the district did. They took the needs assessment estimates and spit it into the five-year DEFP after massaging it to add up to 800 million. So that's how you ended up with numbers that were too low, because there was never any long-term capital plan. That step was skipped so that the bond could get on the ballot in 2014. So a lot of what they're living with and dealing with are things -- are based on missteps, mistakes and epic fails from 2014.

And I came bearing a few gifts. I've been emailing you guys a lot of things so that you'd have what the task force has.

So, first off, lack of planning and analysis in 2014, the Jacobs had a piggyback contract, usually when you piggyback a contract you wouldn't change something like capital and facilities plan to capital and facilities
findings, but that's what they did. So we have these two different contracts on both sides and one of them has plan, then they struck it, Donna Korn had it removed, and then you wound up with capital facilities findings. So then you skipped the whole 10 -year plan that would have normally been done. So that's those two. That's before and after.

Then the RFP that was done for the owners reps has a statement in it in 6.1, that the Facilities \& Construction Management Department's primary objective will be the management of the five-year capital plan while the Physical Plant Operations Department's primary strategic objective will be to move on a demand maintenance cycle. The lifecycle management of assets of the capital program stabilizes the portfolio of Facilities. The big problem with that is that 800 million was never going to be enough to accomplish these lofty goals. And they knew that. But it is in the RFP. I believe it's the second paragraph.

So the reason $I$ bring that up is that we recently had a review by the Council of Great City Schools and their number one recommendation,
the first one -- and they had a ton of recommendations. The first one, permanently fill the chief facilities officer position with a proven facilities executive who has compelling credentials and experience in a $\mathrm{K}-12$ environment. Elevate physical plant operations to an executive director's position that once removed from day-to-day activities can in tandem with the executive director of capital programs develop and execute a formalized, predictive, preventative and routine maintenance program that addresses the large and growing deferred maintenance back load, allows buildings to be properly maintained and safeguard the public's capital investment in these facilities.

So instead what does the district do? They remove the chief facilities officer from the org chart and put PPO under the strategy and operations officer. The exact opposite.

And this report was not given to the School Board members until after their evaluations of the Superintendent were already turned in.

So they could not incorporate anything that was in this report in their evals.

I don't believe in coincidences. They don't
exist in this district.
So that was the first recommendation.
And then recommendation number 7 spoke to creating or updating a long-range facilities master plan which would be basically invest in implementing critical industry best practices. That was specifically the thing that I just mentioned before that they struck from the piggyback Jacobs contract. The same company Jacobs that had just done, followed best practices in another school district, they took the piggyback contract and basically chopped it all to pieces and ended up with this hodgepodge hot mess, which is why things are the way they are.

So recommendation number 7, these are two recommendations that there's -- well, they could come back from the first one if they put the chief facilities officer back in the org chart. So in the event you're wondering what a long-range facilities master plan would involve, they did one in this district in 2003. URS produced one, and it was a 10 -year plan, it exists, so it's not like they didn't have this to follow. All they had to do was lather, rinse,
repeat, do exactly what was done in the past. Instead, they did this sort of bastardized process which has created all these problems.

The other thing that should not be overlooked is the damage done by Leo Bobadilla. He was here for three years. Earlier you heard about the RSM audits. For three years those audits were being managed by Leo Bobadilla and during that time they weren't worth anything. The same guys working for RSM are now doing them under the chief auditor with a better engagement letter, better scope, and now all of a sudden we're having substantive observations, observations that would have been really handy to have four years ago, instead of them finding them now and they have to gallop to try to address them. This is three years of this lackadaisical culture under Leo Bobadilla that you cannot undo immediately.

And, finally, I was looking at a list Bond Oversight Committee back in 2015, the transcript references training for advisory members. The ethics, sunshine and public records training that you guys do every year, is that tracked somewhere other than where everybody else's is tracked?

United Reporting, Inc.

MR. RABINOWITZ: Last time I checked I'm not here to answer questions. So thank you.

DR. LYNCH-WALSH: Okay. So we'll find out if -- the question really is if you guys have been doing the training every year.

And no one's indicating -- I can't tell from all your faces if you are or aren't, but it's easy enough to determine.

And, finally, Grand Jury number 4 just issued their latest interim report, and they're not mincing any words. So the time has come for everybody to think about how you want to be memorialized in this report, because they're catching everybody. In the last report they wanted to abolish the School Board.

This report follows 17 people being massacred. So they're not playing around. And it's on all of us to do our utmost best to make sure that the taxpayers money is being spent wisely.

And the reason $I$ bring these things before you is so that you understand why the bond is the way it is now. It was rooted in decisions that were not made by anyone $I$ think in this room, because the person who made them left the room
already, and that would be in the Grand Jury report.

But you guys are the Bond Oversight Committee. There were steps taken to make sure the facilities task force was not part of your group. And there's a reason for that.

But, please, I'm begging you, you have -- the oversight is a word that you really need to take seriously.

Thank you.
MR. RABINOWITZ: Thank you.
Reconvene the business meeting.
And then is there any discussion -- is there anything from the committee?
(No response.)
MR. RABINOWITZ: That leaves us to adjourn.
Do I hear a motion to adjourn?
MS. KRISHNAIYER: So moved.
MS. AKER REECE: Second.
MR. RABINOWITZ: All those in favor say aye.
COMMITTEE MEMBERS: Aye.
(Meeting was concluded at 7:45 p.m.)

## REPORTER'S CERTIFICATE

STATE OF FLORIDA
COUNTY OF BROWARD
I, Timothy R. Bass, Court Reporter and Notary Public in and for the State of Florida at Large, hereby certify that I was authorized to and did stenographically report the foregoing proceedings, and that the transcript is a true and complete record of my stenographic notes thereof.

Dated this 23rd day of December, 2019, Fort Lauderdale, Broward County, Florida.


TIMOTHY R. BASS Court Reporter

- $\mathbf{A}$
ability 66:9
able 4:25 6:2 7:2,14
8:8 12:21 22:25
27:13 38:15 40:4
65:21 75:13 76:24
79:11
abolish 90:15
absolutely 11:5 37:2 60:25
accomplish 86:20
account 31:1 65:25
accountability 46:20
accounting 51:7
accumulated 61:4
accurate 54:15
achieve 20:151:3
achieves 51:8
acknowledge 11:8
action 48:20
active $26: 8$
activities 1:12 24:24
72:5 73:19 76:2 87:8
activity $32: 268: 23$ 69:23 80:2
actual 16:4,7 34:18 35:17
Adam 1:17 2:5
adaptive 12:12
add 12:19,22 15:12 22:7 49:11,20 57:17 81:15 85:11
added 54:17 61:19
addition 21:10 26:15 30:14,16,23 61:8 69:1 80:19 81:5 84:15
additional 12:19 14:21 20:20 37:7 54:24 56:17 69:11 69:13,19 70:25 72:9 73:4 74:16 84:24
Additionally 72:11 address 7:14 9:16 43:20 44:1 50:23 60:8 89:16
addressed 8:9 17:18 50:6,8 51:18
addresses 87:12
addressing 50:1
adequate 17:7 50:2 57:6,7,7
adequately 43:25
ADFP 57:5
adherence 6:7
adjourn 91:16,17
adjusted 84:22
adjustments 12:16 12:22 13:15 49:3
ADMINISTRATI... 1:1
advance 46:5
advantage 29:13
advertised 29:2
advertisement 30:2
advertising 31:8
advisory 11:14 89:22
affirmative 75:4
African-American
73:7 74:9,15
agenda 3:8 10:20
82:23
aggressive 75:4
aggressively 18:11
ago 45:6 57:2 89:15
ahead 19:8 22:9
32:13 35:23 39:13
39:16,17 40:22
50:18 56:20 59:3
78:9 81:2
aiming 16:14
air 51:6
Aker 1:19 2:13 16:9
16:21 17:1 19:9,13 37:22 38:22 59:22
70:12 71:3 81:16
81:19 83:7 91:19
alarm 31:14
align 19:17
aligned 30:18
allocated 21:17 52:3
allocation 57:16 allocations 57:1
allow 15:20 22:2
allowed 12:23
allows 87:13
altogether 21:9 58:22
amendment 48:2,10
amount 27:16 48:1
48:23,24
amounts 53:12
analysis 85:21
Ann 1:19
Annabel 26:13
answer 14:1 38:25
81:1190:2
answered 23:11
answers 77:24
anticipate 5:1,22
6:20 7:4,20 27:11
30:4 32:2
anxious 26:22
anybody 18:23 36:2
82:14 83:17
anymore $49: 10$
anyway $3: 8$ 40:21
apologize 53:24
appearance $3: 13$
appears 20:13
applicable 5:18
application 73:11 77:5
applications 73:13
76:20
applied 1:11 20:18
74:14
apply 75:4
appreciate 51:15
71:22
approach 77:8
approaches 77:12
appropriated 51:24
approval 30:6
approve $2: 11$
approved 2:22 15:18
15:20 19:5 27:25
47:25 54:1 59:13
69:25 84:23
approximately $17: 22$ 19:22 30:25 32:5
April 30:7
architects 46:24
architects' 49:16
area 7:15 29:15 73:20
areas 12:3 39:24 42:20 57:10
Art 20:15
Ashley 1:9 49:13 50:10,22 59:14
Ashley's 53:16
Asian-American 73:3,8
aside 69:3,16
asked 7:17 30:9
75:20
asking 21:23 84:13
assembled 10:9
assertions 84:1
assessed 46:18
assessment 53:22,23
53:23 55:19,21
58:14 61:4 72:9
84:5 85:4,9
assets $86: 16$
assigned 19:11
Assignment 1:7
assistance 72:13 76:23
associated 13:18
Association 1:18,20
assume 19:14
assumptions 18:11
19:9
athletics 1:12 24:22
24:24 29:22
Atkins 1:9 4:17 7:15
27:17 49:13 56:1
59:3 85:6
ATP 27:25
ATPs 5:10
ATTENDANCE 1:4
attended 72:12
attendees 72:13
attention 74:19
attribute 56:21 57:25
audit $3: 4,9,10,15,22$
4:2 5:2
auditor 1:113:7 89:11
audits 3:17 89:7,7
August 26:4 45:9 78:4
authorization 5:7
authorized 92:6
available 18:21 20:8 21:3 22:23 71:2
Avenue 1:2,24
average 32:21 57:21
averaging 76:16
award 28:20 53:14 53:16 54:10
awarded 29:3 56:3 69:9 72:19
awardees 17:19
awards $33: 3$ 56:2 65:22 75:21
aware 9:24 37:3 46:15 47:21
aye $91: 20,21$
ayes $82: 21$
B
back 4:25 9:3,7,8,23
10:10,20 11:22
16:3 18:19 19:1
27:8,13 28:17 31:4
34:25 35:3,8,21,24
40:23 43:13 44:11
56:12 59:15 61:22
66:5,22 67:8 85:3
87:13 88:18,19
89:21
backed 19:14
background 23:6
backup 48:25
bad 40:25 52:13
57:10,11
balance 51:17 65:22
68:12 84:17
balanced 81:9
ballot $85: 15$
band $31: 18$
banner 80:21
Bar 1:17
base 57:18
based 8:5 34:14
35:10 50:14 58:18 70:2 72:19 75:1
85:4,16
baseline $35: 12$
basically 32:19 57:13
58:6 88:5,12
basis 11:23 79:7,16 80:18
Bass 1:23,23 92:4,14
bastardized 89:2
Bay 26:20 51:9
Bayview 26:13
bearing 85:18
beautiful 29:12
befuddle 41:5
begging 91:7
beginning 47:3 79:13
begun 29:4 30:2
behalf 78:23
behoove 71:5
believe 10:11 15:19 20:7 27:18 86:21 87:25
Bernard 1:18 2:14,20 7:24 8:11 9:2,20 10:1,19 14:19 16:4 32:11,14 33:4,11 34:11,15,21 35:15 36:9,14,18,22 37:4 37:18 38:9 39:12 39:15 48:19 49:7 50:19 54:14,20 55:5,10,16 61:23 62:2,12 64:19,25 65:10,17,20 66:6 82:20
best 4:7 23:7 40:21 57:3 58:2,11 70:19 88:6,10 90:18
better 8:4,6 10:15,15 11:24 12:1 20:1 38:7,12 46:25 55:13 56:5,6 60:18 63:5 66:23 67:9 75:6 89:11,12
beyond 16:15
bid 8:23 29:2 54:16
bidding 28:20
bids 8:19 30:3,12 33:10
big 28:13 29:6,16 52:5 55:15 63:2 67:17,20 79:16 86:18
bigger 15:16
biggest 43:20,24
44:13 67:3
bill 8:12
billion 53:22 54:4 59:1 68:4,5 84:5,7 84:8,10
bimonthly 79:16
bit 41:3 83:7 85:2
Blanche 29:6
Board 1:1 3:22,23
$4: 315: 18,19,20$
16:6,16 19:4 27:25
30:5 36:4 38:1 40:6 41:25 43:13 46:23 47:1 48:1,11 49:15 51:24 52:1 53:15 54:1,2,10 56:17

57:12 58:25 59:13 65:21 66:7 69:3,25 75:19 78:13,16 80:7 82:7 84:15,21 84:23 87:21 90:15
Boardman 24:25,25 25:7
boards 11:14
Bob 14:14,17 22:6 25:17 49:20,24 51:12 60:8 69:21 71:21 77:22 81:14
Bob's 45:14
Bobadilla 89:5,8,18
BOC 49:21 51:11 69:24
body 43:14
bond 1:16 3:4 4:18 11:3,9 14:25 16:5 16:11 17:6 53:21 54:4 57:9 59:23 60:5 70:15,24 71:4 71:18 85:14 89:20 90:22 91:3
bonds 60:3
bone 66:16
book 34:7 36:1,25 37:5
bought 15:5 16:5
box 12:21
break 31:13
breakdown 72:25
briefing 63:2 67:17 67:20
bring 47:1 48:11 53:14 54:9 58:25 74:18 86:23 90:21
bringing 30:19
brings $38: 9$ 67:16,19
broken 15:23 63:10
brought 30:5 53:15
Broward 1:6,17,20 92:3,11
Bruce 1:18 14:18 32:13 40:22 48:17 50:18 51:19 52:8 62:21 66:23 82:19
Bruce's 37:23
buck 36:19
bucket 32:7
budget 1:5 22:25 27:12 40:3 41:8

51:24,25 52:4 53:18 54:12 56:1 56:12 58:14,25 59:2,13 67:24 68:1 68:3,8,8 69:3,23
70:14 84:22 85:8
budgets 56:16
build 12:21 61:8
building 7:13 9:7,8 10:7 28:2,18 29:18 29:18 31:12,13,17 31:23,24,25 32:1,1 32:1 44:6,6 46:11 48:16
buildings 31:15,20 87:13
built 61:21
bundle 12:24
business 72:14 74:5 76:25 83:15,18 91:12
busy 31:21
buy 15:8 16:11,17,22
buying 14:24 17:17 64:23 65:2,3,3

## C

C 2:1
calculate 49:1 calculated 48:25 61:4 calculating 49:22 calendar 39:2 call 2:9
cancel 21:7,9
Cantrick 1:11 20:16
20:17,17 22:13 23:3 24:1,4,6
capacity 43:16 59:21
capital 1:5,8 68:1 69:17 85:13,24,25
86:5,13,17 87:9,15
capture 79:22 80:2
Carpenter 1:9 49:11
49:13 50:13,23
53:19 55:6,14,19
55:24 56:9,24
CARTER 57:17 58:3 case 18:5 55:16 78:5 cases 12:18 23:14,15 23:17
cash 59:25
catch 66:21
catching 90:14 category 74:6 75:1 caught 8:3
cause 56:22
center 1:1 29:9,14 31:25
centers 24:6,8
cents 47:9
century 29:14
Cerra 1:12 24:23,23 25:2
certain 57:2 65:11
certainly $11: 8$ 12:3 12:13 15:12 20:6 43:9,13 51:8
CERTIFICATE 92:1
certification 73:5,11 76:21
certified 72:18 73:1 77:9 78:2 82:7
certify $92: 6$
cetera 8:25
challenge 43:19,24
challenges 12:4
28:11 43:14
change 12:23 27:10
27:15,16,18 36:4,5
48:10 51:6 60:22
61:1,2,20,25 66:25
67:4 84:25 85:24
changed $12: 1725: 8$ 35:24 36:8,10,24 37:24,25
changes 13:19 36:22 37:3 50:25 62:15 62:18 63:20
changing $35: 1836: 2$
36:10 62:15
characteristic 17:24
charged 5:18,21
charges $60: 19,21$
chart 87:18 88:19
charter 20:13 69:16 69:17
check 28:17 29:25 checked 90:1
checklist 6:24 8:18 8:19 10:9
checklists 7:1
chief $1: 9,10,113: 6$
14:7 17:14 22:9,10

22:20 23:23 38:24
39:20 40:20 41:15
41:18 42:25 43:7
44:14,18 45:11
56:21 57:25 58:6
66:16,19 83:4 87:3
87:17 88:19 89:11
Chiefs 1:20
chime 23:12 37:22
choice 15:1,4 29:20
30:24 32:5,10 63:4
64:14 65:22 79:24
chopped 88:12
Christmas 31:12
circle 43:13
City 86:25
claim 28:5
classified 61:3
classify 60:21,22,25 61:6
classroom 26:15 30:14
clear 12:4 50:1
close 5:22 6:3,20 7:5 33:9 59:4,5 65:22 66:9 67:6
closed 4:12 5:4 27:1
closely 30:17 42:23 44:25
closer 19:16
closing 5:8,10 7:25
10:5 27:10 56:10
closure 6:14
CMAR 8:19,23
12:22 27:24
CMARS 74:13
cobble 84:19
Coconut 26:16
coincidences 87:25
collaborative $36: 7$ 38:4
collaboratively 79:5
collateral 80:19
column 66:10
combination 58:5
come 22:20,23 32:24
33:8,20 34:11
40:16 49:9 54:11
61:24 84:6,15,21
88:18 90:11
comes 23:5,9 71:8 comfortable 13:3

59:8 62:10,21,21
comforted 50:7
coming 27:12 30:13 36:23 45:1,17 54:7 62:18
commensurate 59:24
comment 27:14 53:11
comments 7:12 10:8 83:25
commercial 17:20
commissions 11:14 11:21
commitment 33:4 47:25 72:20,21 73:24
commitment's 33:1
committed 11:22 38:18 68:11
committee 1:16 3:14 3:22 4:3 5:2 11:3,9 62:10,20 89:21 91:4,14,21
committing 16:16,19
commodities 77:16
common 7:17 9:18
communicate 7:18 13:22
communicated 9:23 13:6
communicating 9:18 38:7,12
communication 6:18 11:25 79:6
communications 78:20,22 81:6,10
community 77:13 80:15
company 88:9
compare 35:19
comparison 35:12
compelling 87:4
compiling 46:13
complete 13:7 20:14 25:3,4,10 26:9,11 26:11 27:1 28:8 30:25 31:19 32:6 37:14 38:10 52:21 63:25 64:2,5,7,8,20 92:8
completed $4: 14$ 14:11 20:19 26:5

26:18,25 27:16
29:1,23,24 31:19
32:8 33:17,19 39:1 40:11 54:12 59:11 68:25
completing 27:7
completion 29:19
33:23 39:7,11 51:3
51:4,9 64:25
compliance 72:8
component 73:22
comprehensive 14:17
computer 14:22 18:4
computers 14:21,24
15:5,8,10,22 16:17
16:23 18:6
concentrate 30:9
concern 16:10 17:5,8
17:12,15 44:13
concerned 42:1
concerns 7:11
concession 29:18
concluded 91:22
concludes 7:22 67:13
70:9 77:17
concrete 30:21
concurrent 10:4
condition 60:23
conditions 12:14
45:19 67:3
confident 13:3
confirming 84:6
confusing 8:21
conservatively 70:21
consistent 74:2 76:22
consolidate 24:15
constituents 13:23
40:7 42:4
construction 1:18 3:16 6:8 25:1,8,12 25:23 26:9 27:1 28:8,22 29:5,7 30:7 30:22 31:10 32:18 32:21,22 33:3,11 33:12,14 34:24,25 37:9 40:15 47:5 52:18 56:18 58:11 68:22 70:1 73:21 76:2 79:20 80:1 86:11
consultant 60:14 contact 43:3
continually 10:13 92:3,11 46:24
continue 11:2 12:12 13:13,14 15:21,25 31:14 44:1 51:10 51:19 52:12 67:3 72:21 79:15 81:3,5
continues 29:7 31:10 31:1643:9
continuing 5:5 13:22 24:8 53:24
continuity 20:1
contract 48:9 49:16 85:22,23 88:9,12
contracted 46:24
Contracting 1:18
contractor 32:16 37:8
contractors 28:7 31:22 43:21 45:21 58:10
contracts 29:4 45:20 74:17 75:5 86:2 contractual 39:7,11 contributor 56:25
control 1:9 6:25 7:5 74:2
controls 8:7
convene 83:19
conversation 43:12 70:13
conversions 27:24
coordinated 42:14
Coral 26:19
correct 8:13,15,16 20:9 32:23 34:10 53:16,19 55:2 65:14 78:8
corrected 70:7
correction 74:18
cost 50:19,20 54:6 57:4 58:1,24 61:11 61:15,16,19 67:5 74:1
costing 66:1 costs 47:5 51:2,5,11 56:23,23 69:4
Council 86:24 count 15:15 counted 34:7
county $1: 6,17,20$ 11:13 43:5 44:25
couple 10:25 28:3
33:25 39:4,12,16
39:18 42:11,22
45:6 53:4 60:4
course 41:21 44:3 71:10
Court 92:4,14
Cove 26:19
cover 25:14 69:5 82:14 84:14
covered 4:1 67:21
covering 84:19
covers 3:20 4:4
create 12:12 24:16 57:5
created 89:3
creating 11:6 88:4
credentials 87:5
credits 67:8
Creek 26:16
creep 16:3
critical 13:16 14:13 88:6
culture 89:17
cumulative 75:17
cumulatively 57:23
curious 60:14,18
current 16:24
currently 23:19 26:8
27:22 28:6 30:14
31:7 35:10 46:1
49:18 72:8
cycle $86: 16$
Cypress 26:19
D
D 2:1 3:8
daily 26:7
damage 89:5
Daniel 1:8
Danny 25:12 38:24 49:14 56:9
data 18:8 21:1 26:1
27:21 46:13 78:1,3 78:7
date $27: 1834: 18,22$
35:11,24 56:2
73:11 75:16
Dated 92:10
dates 35:17 36:1,3,5 39:11
day 26:3 46:10 80:5
83:9 92:10
day-to-day $87: 8$
days 39:5 42:22 78:17
dead 39:10
deadlines 38:2
deal 6:7 7:10 10:6
dealing 58:10 85:16
dealt 4:21
December 1:3 42:18 42:19 45:6 57:13 76:12 92:10
decide 23:1 65:18
decides 22:13 31:3
decimal 60:16
decision 22:17,18
decisions 65:16 90:23
decrease 73:23 74:21 74:22
deduct 49:7
deducted 47:16 48:2
deduction 48:22
deferred 12:8 87:12
deficiencies 85:5
deficiency 85:5,7
definitely 73:6
DEFP 19:7 69:14
85:10
delay 40:19 48:19
delayed 21:4 52:7
delays 5:7,14,15 9:10
9:25 37:5 45:25
46:16 51:22,24
delight 28:24
deliver 59:19
deliverables 46:2,3
delivered $21: 2,15,18$ 63:9
delivery 12:19,20
demand 86:15
department $6: 15,16$
7:13 9:7,8 10:7
28:18 46:11 48:16 72:18
Department's 86:11 86:14
depend 65:7
depleted 84:18
deploying 18:7
Deputy 1:8
design 5:13,15,17,21

7:18 9:19 10:10,16
12:21 25:11 26:6
28:6,15,17 29:1
30:15 32:15,16
34:24 35:23 37:8
37:10 45:20 46:2
46:10,16,21 73:17 73:19
designed 7:1
designer 27:23
designers 10:4 46:14
46:18 48:15
detail 61:1
detailed 68:7
determination 22:11
determine 71:9,16 90:8
determining 23:9
develop 87:9
developed 8:18 80:12
development 30:20
31:7 72:18
device 17:24 18:7
devices 17:16
diet 39:22
difference 57:24
61:21
different 7:18:20
31:15 34:12 41:4
58:22 61:12 74:12
77:12 86:2
difficulty 41:22
dig 36:25
digital 79:1,4 80:12
81:3
digitally 79:9 80:2
dining 29:15
DiPetrillo 1:20 22:10
22:20 23:23 38:24
39:20 40:20 41:15
41:18 42:25 43:7
44:14,18 45:11
56:21 57:25 58:6 66:16,19 83:4
direction 3:20
director 1:5,7,8,10 $1: 10,11,1220: 18$ 24:24 68:1 87:9 director's 87:7
Disability 1:19 disclosure 78:14 discovery 84:4
discrepancy 58:15 84:8
discussed 33:16 44:13
discussion 25:19 37:19 91:13
district 3:17 12:9 17:17,17 19:4 21:5 42:11,24 43:3 45:18,24 51:15,21 69:5,11,15 72:14 76:25 81:4,6 84:10 85:8 87:16 88:1,11 88:22
district's 3:6 50:3 52:16 79:6
District-Wide 79:4
Diversity 6:16,18 71:25 72:2 75:15
divert $23: 1$
documentation 6:1 6:22
documents 7:25 10:5 46:6 85:6
doing 10:3,5 21:2,24 35:11,13 44:1 46:20,25 47:1 55:1 58:19 65:15 80:16 82:20 89:10 90:5
dollar 18:7 48:24 53:11
dollars 21:12,17 47:9 48:1,23 70:25 71:17 76:8 84:9
dominated 76:3
Donald 1:20
Donna 86:3
door 61:18 62:5
DR 83:22 90:3
dramatically 59:16
drawings 61:13
driven 59:20
driver 67:4
drop 35:21
dropped 35:24
due 12:7 28:19 46:6,7 57:14
Dunn 1:9 14:7,7,10 17:14,14 18:5 19:12,16,21 20:9
duration 10:12 38:17

| E | Enterprises 74:6 |
| :---: | :---: |
| E 2:1,1 | entire 83:1 |
| E-Builder 6:1 | entirely 23:11 |
| E/S/M/WBE 75:3 | entry 26:2 |
| 76:9 | environment 87:5 |
| Eagle 26:17 | epic 85:17 |
| earlier 10:17 18:16 | equating 46:17 |
| 67:22 85:2 89:6 | equipment 14:13 |

15:17 17:20 22:24
23:18 24:9 58:2
65:2 79:25
error 60:14,15
errors 9:22 60:22
61:5
especially $11: 18$
44:22 54:7 74:13
77:1,4 79:19
Esq 1:17,19
essential 11:5
established 16:1 23:16
estimate 55:4 57:19
58:17
estimated 39:10
57:21
estimates 56:4,5,5
59:4,5,6 85:9
et $8: 25$
ethics 89:23
ethnicity 76:6
evals 87:24
evaluations 87:21
evening 2:4 3:5 10:23
14:7,9 20:17 24:23
67:25 72:178:21
event 82:12 88:20
events 72:23 77:10
everybody 3:5 34:16
35:4 46:19 55:20
83:8 89:25 90:12
90:14
everybody's 28:24
30:18 46:15
evolving 63:7,23
exact $87: 19$
exactly 55:6 83:7 89:1
example 57:3 61:7,12 67:11
examples 5:20 7:19
excellent 74:8
exception 14:11 25:5
excited 79:1,3,12
excuse 73:12
execute 87:10
executive 1:7,10 87:4
87:6,9
exist 22:2 88:1
existed $12: 14$
existing 23:15
exists 23:19 88:24
expect 19:23 25:8
expectation 50:6
expectations 30:18 44:9
expected 6:3 70:13
expecting 18:7
expend 71:17
expended 68:11,12
expenditures 68:15
68:17,21
experience $87: 5$
experienced 51:21,23
73:18
experiencing 77:7
Explain 47:12
explains 62:7
explanation 52:23
expressed 17:16
extent 16:1 21:4
extra 16:17
extremely 11:3 74:11

| $\mathbf{F}$ |
| :---: |

faced $12: 4$
faces $90: 7$
facilities 4:24 6:24
7:15 25:1,15,19,23
29:7 85:25,25 86:5
86:11,18 87:3,4,15
87:17 88:4,19,21
91:5
facility $29: 12$
fact $12: 840: 16$ 56:25
fails $85: 17$
fair 50:16 82:9
fairly $67: 8$ 76:22
fall $4: 4$
falls 62:6
families $2: 8$
fans 29:16
far 70:25 72:16 73:5
73:21 74:4 75:6,17
76:5,11,20 84:12
faster 18:2
fault 45:25 49:4,6
favor 91:20
favorable 71:4
feat 17:21
February 30:21
feedback 6:19
feel 56:6
female 73:1
females 73:3
field 74:17
figure 43:25 52:19,19
figured 25:16
figures 76:3
fill 87:2
final 21:18 51:3,7,8 58:14
finalized 51:5
finally 28:23 89:20 90:9
Finance 1:19
financial 70:16
find $37: 161: 9,13$ 63:5 74:12 81:7 90:3
finding 4:15 5:3,7,10 5:11,12,22,25 6:3,7 6:12,16,17,20,21 6:23 7:4,10,20 8:17 89:15
findings 4:5,8,10,11 5:5,24 6:5 8:5 86:1 86:5
fine 83:14
finish 33:21 66:2
finished 21:11,19 22:4 41:18 50:20
finishing 31:11 32:3
fire 1:20 31:14
firm 48:25
firms 5:15,17,21 7:18
9:12,19 10:10 45:20 72:6,8,11,19 73:1,4,5,12,24 75:16 76:10,24 77:2 78:3
first 2:9 4:1,5 9:14 10:3 11:2 18:3 26:3 30:8 32:4 54:3 55:12 68:2,15 69:10 71:13 73:13 76:18 79:1,4,8

85:21 87:1,2 88:2 88:18
fiscal 3:21 4:1 6:4 69:12,18
fit $21: 25$
five 18:8 19:10 26:12 33:17 37:7 57:1,22
83:13 84:20
five-year 19:5 85:10 86:13
FL 1:24
flagged 37:18
flagging 37:5,6,19
flags 66:20,24
Flanagan 26:14 80:1
FLCC 47:4
floor 3:1
Florida 1:2,6,17,19 1:19 11:8 92:2,5,11
fluctuate 15:25
focus 40:25 79:18
focused 42:7 80:6
folks 39:21 42:24 43:22
follow 10:2 45:23
84:13 88:25
follow-up 4:5,9 5:19 5:25
followed 5:12 88:10
follows 90:16
footage 58:18
force 65:7 84:13 85:20 91:5
forcing 65:15
forecast 35:17,25
foregoing 92:7
form 17:16
formal 47:25
formalized 87:10
Fort 1:2,24 92:10
forth 9:3,7
forward 2:6 9:21 11:7 13:13 18:13 19:6 30:19 31:11 40:4 43:15,23 44:2 47:5 48:11,22 49:21,23 54:7 56:2 65:9 70:8 80:16 82:23
found 6:6 10:4 21:2 four 4:11, 12, 13, 14 19:12,13,24 29:3

37:13 73:4 89:14
fourth 3:20 5:24
frame 64:13
Frank 1:7 11:1 38:24
49:11,14 71:14
frequently 79:22
friendlier 77:8
front 3:14 80:22
frustration 11:18
full 22:1 29:13 78:17
fully 43:19 69:17
fun 25:22
functional 26:3
functioning 17:8,12
funding 15:18 16:2 22:14 56:17,25 57:5,15 69:1,12,13 70:2,23 71:2
funds 16:11,22 22:22 22:24 23:1,8 59:14 68:12 69:17,19 71:9
future 34:1 37:3 56:7 67:6
FY'15 76:7,17
FY' 19 76:7
FY'20 76:19

## G

## G 2:1

gallop 89:16
Garth 1:14,14 27:3,5 41:11 78:21,21,22 81:18,20
gender 74:23 76:6 generally 19:22
getting 9:8 10:20 13:12 19:16 38:18 41:11 43:22 59:6 59:25 61:18 63:3 80:25 81:8 84:18 gifts $85: 18$
Girardi 1:7 2:25 8:16 27:14 38:5 40:18 41:10 44:16,22 46:21 47:13,18,22 48:4 49:4,9 50:10 50:22 53:1,10,20 54:19 55:23,25 61:5,25 62:9,23 65:6,14,18 66:4,14 66:18 67:18
give 25:6,12 39:4,19 56:5 60:25 82:2
given 4:6 17:21 19:17 40:16 53:3 71:4 87:20
gives $80: 22$
giving $10: 24$
GMP 30:5,20 31:7
GNP 28:20
go 4:9 5:6 11:13 15:6 16:15 19:8 22:9
29:11 30:1 32:13
35:3 36:3 42:5,19
48:8 49:2,23 50:18
54:10,16,21,23
56:17,20 62:16
64:18 65:13,17
66:6,22 78:8
goal 15:13
goals 86:20
GOB 29:25
God 41:19
goes 41:24 46:11 60:24
going 2:5 4:24 5:3 7:5 8:7 9:3,20 11:25 13:8 15:7,25 16:12 17:21 18:13 18:18 19:24 22:16 23:1 25:25 26:10 27:2 31:20,23 33:2 33:7,9 34:7,11,22 35:5,6,7,7 37:24,25 39:6,19 40:2,12 41:1,5,7 42:2,2,13 43:15 45:2,4,8 49:21 50:15 53:13 54:7,8 55:10 56:6 56:13 59:18,19 60:17 62:12,16 63:15 64:14 65:11 65:12,13 70:8,22 70:23 79:13 80:1 80:25 81:2 83:2 86:19
gonna 45:7
$\operatorname{good} 2: 4,10,193: 5$ 9:6 10:5,23 13:1,14 14:7,9 18:12 20:17 24:23 39:21,22 50:4 58:6 62:25 66:10 67:25 72:1

78:21 79:19 83:4
83:10
gotten 30:11 39:17 48:6
Government 1:19
grade 17:20
grading 30:21
grand 8:17 90:9 91:1
graph 63:9
graphic 63:15 64:12
great 10:6 40:8 86:24
Greg 24:25 25:5
group 27:11,21 42:10
71:15 91:6
growing 87:12
growth 68:21
guaranteeing 55:18
guess 9:5 40:21 58:2 70:18
guesstimate 13:6
guys $35: 21$ 53:7
85:19 89:9,24 90:4 91:3
gymnasium 29:19

## H

H 1:9
half 28:12 34:3 35:8 40:1 54:15,23 60:5 70:24
hand 8:12 26:6 53:9
71:12,12
handy $89: 14$
happen 7:2 36:23 53:13 60:13
happened 18:6 50:11 61:7 84:25
happening 35:20 60:13 75:21,24 79:22 80:5,23
84:16
happens 59:17
happy $15: 13$ 16:9 23:12 40:5 81:10
hard 8:19,22 33:10 50:19 51:2,10 56:23 75:4,18
hardcopy $79: 8$
He'll 30:3
head 42:9
hear 16:9 50:8 67:18 91:17
heard 26:23 28:11 46:19 48:12 53:4 66:21 67:1 84:4 89:6
hearing 20:12 24:21 33:5
Heery 1:8 4:17 7:15 85:6
Heery's 9:5
help 10:16 27:17 41:11
helps 64:12
hey $46: 5$
high 11:19 25:5 26:14 28:2 29:6,24 31:10 74:3 75:11
high-level 67:1 73:10
highlight 51:16
highlighted 12:11
highlights 25:25 78:24
hire 27:23 32:15, 15 32:16 37:8
hiring 22:15 23:3 28:7 34:23
Hispanic-American 73:7
hit $43: 8$ 56:7
hits 42:22
hodgepodge 88:13
hold 66:11
holding 84:7
honest 44:21
hope 9:22 22:4 31:8 55:11 63:5 64:12 70:19
hopefully 30:7,13
hoping 10:15
hot 88:14
hours 31:16
huge 58:15 75:3 79:18 85:3
hundred 15:9 61:11
hurricane 41:18 44:11,17 45:3
HVAC 41:23
I
idea 35:20
identified 18:16,21 44:19 51:21 52:4 52:16 69:2,5
identify 6:2
II 1:9
immediately 89:19
impact 43:10
impacting 43:21
impacts 38:16
implement 66:23
implementation
63:24 64:2,4,6,9
implementing 88:6
important 11:4 15:24 41:3
importantly 24:10
improve 10:14
improvements 31:14
inadequate 57:2
inception 52:1 75:13
75:20 76:7,17
included 49:19
including 78:13
incorporate 87:23
incorrect 74:20
increase 56:22 57:18
68:8,16,19,22 72:7
72:11,23 73:3,6 74:8,12,20 75:2 76:23 85:1
increased 68:3 74:6
increases 68:8 69:4 85:3
increasing 19:24 26:7 58:23
independent 11:7
Indian 26:19 51:9
indicated 13:10 59:12,14
indicating 90:6
individual 36:16 38:7
individually $55: 8$
industry 18:10 19:15 19:17,19,22 88:6
inflation 57:18,19,22
information 1:9 11:15 14:8 17:15 36:13 39:5 63:6 78:10 81:8
Infrastructure 1:10 initial 13:6 15:12 56:25 57:5
initially $12: 20$ 13:5 initiatives 75:5 install 61:13
installed 29:16
instances 9:9 46:25
instruction 23:20
instruments 20:19
intend 72:23
intent 43:11
interim 90:10
introductory 10:25
invest 60:1 88:5
investigation 17:9
investing 59:23
investment 87:15
involve 88:21
involvement 6:10
issue 9:2,4 38:9 42:3
42:4 43:20 45:21
49:1 50:2 59:18
60:3,3,5 70:25 71:5 78:9
issued 28:1 60:2 71:15 90:9
issues 7:17 9:18,24
24:16 38:13,14
41:23 42:6 43:23
46:20 51:25 52:4 65:6
issuing 71:14
ITB 27:24
item 2:9,11 3:3,8 15:20 61:3
items 15:15 20:24 63:8,9 68:24

## J

Jabouin 1:10 3:5,6 8:5,14 9:10,22
Jackson 43:6
Jacobs 85:22 88:9,10
January 5:3,20 6:4
7:6,7,21 30:4 82:10
Jardine 1:8 10:2
25:12,14,24 27:5 27:20 32:12,23 33:1,9 34:10,13,20 35:9 36:6,12,16,21 37:2,17 38:4 39:4 39:14,17 42:8 43:2 45:2 46:1 47:24 48:14,21 53:2 55:1 60:20 63:3 64:18 64:23 66:20 67:22
Jasmine 1:13 72:1
job 8:4,6 10:5 38:7
38:12,17 63:5 67:9
join 2:8 77:14
Jones 1:13 72:1,2 78:8,19
Joris 1:10 3:6
Judith 84:18
July 51:1 76:12
jump 3:3
June 45:3
jury 8:17 90:9 91:1
$\frac{\mathbf{K}}{\frac{\text { K-12 87:5 }}{}}$

K-8 26:13
KC 1:1
keep 60:2 84:19,20
keeps 84:10,18
key 25:25 28:25
kicked 9:8
kids 19:11 29:12
kiln 21:16,20
kilns 21:14,14,17,18
kind 10:7 17:23
20:25 37:22 55:1
57:8 58:18 63:9
64:12 66:25 67:9
kinds 8:1
knew 29:9 86:20
knock 42:19
know 11:16,19,21
12:14,18 13:2,5,21
13:24 14:19 15:9
17:8,10,11 18:23
19:10 23:11 27:17
28:22 29:12 34:2
35:2,6 36:2,22,23
36:24 38:17 39:21
39:22,23 40:7,11
40:14 41:4,19
42:15,21,23 43:11
43:14 44:4 45:5,7
45:21 48:17 49:22
51:6 53:20 54:6
56:11,15,18 59:3,5
59:16 60:17 62:5,7
62:13,16 65:20
66:7,8 68:23 69:3
71:10,12,16 75:19
77:3,18 79:23 80:5
80:17 81:17 82:12
82:24
knowing 36:3
knows 35:4
Koch 79:9
Korn 86:4
Krishnaiyer 1:17
23:24 24:3,5,12,18
82:17 83:10 91:18

## L

L 1:7
labor 56:22 58:2
lack 85:21
lackadaisical 89:17
lacking 63:17
land 15:9
laptops 17:6
large 39:9 57:23
87:12 92:5
largely 68:21
larger 20:7
lateness 53:25
latest 90:10
Latha 1:17
lather 88:25
Lauderdale 1:2,24
92:11
launch 79:1,3
Laura 1:19
laying 31:22
learning 1:11 $13: 1$ 20:18
leaves 91:16
led 9:25
left $21: 13$ 37:15
38:10 56:11,14
61:9,17 65:25 66:8
90:25
legal 45:21
Leo 89:5,8,18
let's 2:23 14:5 16:13
25:22 61:6 66:7
letter 48:24 89:11
letters 46:13 48:14
letting 36:24
level 11:6,17 20:5 74:3,16 75:11 81:4
levels 58:17
liaison 78:22
liens $8: 1,25$
life 16:23 19:23 70:14
lifecycle 86:16
light 45:22,23
lighting 21:23 23:18
lights 29:15
likes 27:21
limited 44:20
line 25:7 34:3, 19 35:3 42:12 61:2 62:6 65:12
lines 37:23
list 22:21 36:23 61:23 62:6 68:7 89:20
listing 85:5,7
little 27:3 41:3 55:13 55:23,24 71:6 79:11 80:20 85:2
living 85:15
load 87:13
lofty 86:20
$\log 61: 162: 1$
long 40:8
long-range 88:4,21
long-term 85:13
longer 13:9 21:3
look 8:7 24:14 26:10 27:20 28:12 29:11 38:3 41:6 52:5,9 55:7,8 57:4 58:13 61:15 66:12 77:25 80:16 81:2 84:17
looked 7:16 30:12 82:13
looking 5:16 6:19 16:4 35:10,13,25 37:12 41:9 42:2
47:6,14 48:5,11 52:22 54:3 55:25
61:23 65:1 70:20
71:1 82:23 89:20
looks 33:24 55:20
LOR 26:6
LORs 28:19 33:2
$\operatorname{lot} 8: 20$ 9:10 12:7
14:20 23:5,9 32:2
39:9 41:6 50:11
53:2 54:8 59:20
65:8 77:2,15,25
79:20 85:15,19
lottery 56:8
love 14:1
low 85:12
lower 15:2,14,15
lunch 42:16

Lynch-Walsh 83:21
83:22,24 90:3
lynchpins 13:16
$\bar{c}$ M
M.A.P.P.S 84:7
M/WBE 72:20 73:16 73:20,24 74:3 75:6 75:12,16,21,22 76:14
M/WBEs 73:22 76:13
machines 20:5
main 56:22,24
maintained 87:14
maintenance 12:9 58:19,19 86:15 87:11,13
major 35:1 41:20 57:17
majority 23:14 45:17 49:17
making 13:16 39:24 41:2 66:12 80:7
male 73:1 76:3
male-owned 73:5 76:1
males 73:8
managed 89:8
management 42:10 78:23 86:11,12,16
manager 1:9,13 3:9 72:3
managers 13:17 36:17
managing 56:16
Manatee 26:19 51:9
March 30:5,21 42:19 82:24
market 17:22 58:11 59:7 71:5,6
marketplace 12:15 43:17 59:21
Markham 20:21 21:10
Marte 84:18
massacred 90:17
massaging 85:10
master 88:5,21
materials 21:24 22:3 53:9
math 55:1,7 60:15

McArthur 28:2
McNicol 26:20
mean 9:11 26:23
30:6 36:16 39:20
40:13 57:12 60:17
meaning 41:25
means 8:11 41:6
media 29:9,14 31:25
79:18 80:3 81:16
meet $11: 1333: 22$ 34:8,22 44:9 52:3 65:4
meeting $2: 123: 1,23$ 3:24 9:17 15:19 33:16 37:19 82:24
83:3,18,19 91:12 91:22
meetings 22:5 49:10 69:24
members 1:16 80:7 87:21 89:22 91:21
memorialized 90:13
mention 11:12 52:14
mentioned 25:2 35:16 44:8 50:11 52:25 56:10 69:8 69:24 88:8
mentioning 47:11 49:14
mercifully 67:13
mess 88:14
message 41:1 80:4
met 4:19 11:20 33:23 53:18
method 12:20
methods 12:19
middle 42:20
milestones 28:25
millage 69:16
million 18:17,20 51:25 52:2 53:12 54:19,24 55:5,17 55:24 57:14 68:3,5 68:5,11,13,16,16 68:18,19 69:4,7,8,9 69:12,13,15 75:16 85:11 86:19
mincing 90:11
mind 60:2 65:13 84:20
mini 80:20
minimal 27:16
minimum 83:11 minor 6:9
minute 83:23
minutes $2: 12,21$
Miramar 26:20
misplaced 60:16
missed 36:8
missing 6:22 36:11 62:5
mission 14:13
missteps $85: 17$
mistakes 85:17
model 20:8 58:18
money 14:25 16:15
17:7 18:18 19:1
27:8,13 31:3,5 54:9
62:8,14 65:16,19 70:21 84:23 90:19
moneys 56:11
monitor 66:1
month 33:2 78:15 83:1
monthly 9:1 38:6 80:17
months 13:8 38:16 40:15 45:10 53:4 66:11,12,12 78:7 78:11
motion 2:16 91:17
move 2:6,23 11:7 13:13 14:5 20:12 20:14 24:21 25:22 29:8 31:11 43:23 44:5,24 56:2 65:9 79:19 86:15
moved 2:13 91:18
moving 13:4 19:6 26:15 28:23 30:15 30:19 31:13 44:2 47:5 48:22 63:2 71:24 78:20 79:16 83:15
municipalities $80: 8$ music 20:14 21:11, 11 21:12 23:25 24:2 musical 20:19

| $\mathbf{N}$ |
| :--- |
| $\mathbf{N} 2: 1$ |
| name 3:6 |
| narrative $2: 1$ |
| 64:12 |

NAs 8:20
Nathalie 83:21,24
Nathaniel 83:20
Nave 1:6 14:15 18:15 22:7 25:18 49:20 49:25 51:14 52:24 60:10 62:10,25 69:21 71:22 77:23 81:15
near 32:24 33:20
nearing 29:19 30:1
nearly 40:2,12
necessarily 60:20
necessary $13: 15$
necessitates 23:3
need 8:5 12:9,11,17
15:16 32:21 33:16
33:18 34:2,5,13,18
35:3 38:12 40:10
41:12,13 51:17
62:13,17 64:20
65:4 71:9,15 85:1 91:8
needed 64:21 69:19
needing 54:9
needs 7:6 42:14
44:23 51:7 52:24
53:22,23 58:13
84:4 85:4,9
negatives 41:14
negotiations 28:20
network 14:13
never 45:5,6 56:8
85:13 86:19
new 6:5,13,21 7:1,5 7:10 20:21 26:15 28:1 29:13 30:14 30:16 38:2 43:1 47:4 61:8 81:7
newly $34: 9,16$
news 39:23
newsletter 79:4 80:11
80:12 81:3
newspaper 39:23
nice 39:25 47:15
nine 33:14 46:16 48:7 49:13
nitty-gritty 62:14 nobody's 58:7
non-certified 76:9
non-storm 45:4 nonconformance

| 46:9 | Oh 32:12 71:22 | outlay 69:18 | participation 73:16 | personally $36: 15$ |
| :---: | :---: | :---: | :---: | :---: |
| nonconstruction | okay $2: 9,2310: 19$ | outlines 48:1 | 73:21 74:3,14,16 | perspective 50:1 |
| 68:24 | 14:4 16:21 18:1 | outreach 71:25 72:2 | 75:6,12 76:14 | 64:13 70:16 |
| normal 18:3 | 19:8,13 20:10 | 72:16,23 73:2 | particular 5:16 6:6 | phase 5:13 28:15 |
| normally 78:10 86:6 | 23:23 25:24 27:3 | 75:15 77:10 | 55:8 80:6 | 30:16 32:18 33:12 |
| Northeast 11:20 25:5 | 32:14 35:15 53:20 | outside 19:7 40:14 | partners 18:12 | 46:10,15 47:12,13 |
| 25:8 29:24 52:6,6 | 66:20 67:24 79:3 | 42:17 | party 25:23 | 52:18 63:11,18 |
| Notary 92:4 | 83:8,14 90:3 | outsources | pat 40:23 | 79:20 |
| noted 5:25 | Omar 1:5 18:20 | outstanding 4:20 | path 13:4 | phases 32:17 47:6 |
| notes 82:5 92:9 | 59:23 67:25 71:23 | overage 57:14 | pause 12:18 | Phil 14:7 17:14 |
| notice 42:22 46:8 | 82:2 | overages 69:5 8 | pay 7:25 | Phillip 1:9 |
| notifications 46:4 | omission 61:6,10 | overall 38:17 72:18 | paying 8:12 10:18 | photos 29:10 |
| November 3:24 26:2 | 62:4 | 76:16 | payment 6:23 7:3 9:1 | physical 86:13 87:6 |
| 29:3 32:15 63:7 | omissions 60:23 | overlooked | peak 45:10 | pick 22:20 67:11 |
| 80:10 | once 16:22 26:11 | overly 12:6 | penalties 46:10,16,17 | picked 26:12 |
| NTBs 28:21 | 56:16 87:7 | oversight 1:16 3:4 | 46:22 48:3,4,5 | picture 28:13 |
| NTPs 53:3 | one's 90:6 | 11:3,7,9 89:21 91:3 | penalty 46:15 47:6 | pictures 80:3 |
| number 5:13 10:13 | one-time 16:22 | 91:8 | 47:12,13 | piece 15:24 24:13 |
| 12:25 15:5,25 16:5 | ones 8:22 36:10 | overview 11: | pendant 29:15 | 30:10 44:3 59:10 |
| 16:7 26:7 32:25 | 44:18 45:1 54:12 | owned 73:1 | pending 65:23 72:8 | 67:13 |
| 39:6,9 44:20 45:15 | 84:16 | owner 67:5,9 | pennies 84:19 | pieces 88:13 |
| 48:12 52:2 54:17 | online 45:17 | owner's 60:23 | people 41:5 77:4 | piggyback 85:22,23 |
| 78:2 83:12 86:25 | open 4:14 7:8,21 | owners 3:973 | 90:16 | 88:9,12 |
| 88:3,16 90:9 | 42:20 45:2 65:25 | 86:9 | percent 25:3 27:19 | Pine 26:20 |
| numbers 14:22 16:3 | operating 6:8,10,13 |  | 29:20 30:15,25 | pipeline 28:24 |
| 19:16 33:6,20 | operational 17:13 | P | 32:6 37:14 38:10 | Pirtle 30:1,9 31:7 |
| $39: 2540: 847: 10$ | 26:3 37:23 | P 2:1 | 40:2 41:7,9 46:6 | place 9:14 13:14,19 |
| 50:15 55:10 59:8 | operations 86:14 | p.m 1:3,3 | 52:21 55:20 56:4 | 15:23 16:25 22:1 |
| 84:22 85:12 | 87:6,19 | pace 18:2 | 57:20,22 61:11,15 | 23:16 68:18 71:1 |
|  |  | package 30 | 61:20,22 64:9,10 | 80:19,22 |
| 0 | opportunities 24:16 | page 4:9,15 5:6,6,12 | 64:11 65:23 67:2 | placed 21:16,22 |
| O 2 | 48:9 77:15 | 5:25 6:6,21 68:6,9 | $72: 20$ 73:20 74:7,7 | plan 19:5 22:24 |
| objective 71:10 86:12 | opportunity 10:24 | 68:9,14 69:23 70:4 | 74:8,10,10,22,23 | 69:22,25 85:13,25 |
| 86:15 | opposite $87: 19$ | paid 47:17 61:16,18 | 75:2 76:14,17 | $86: 3,6,1388: 5,21$ |
| obligations 9:1 | optimistic 12:6 | painstaking 20:24 | percentage 39:3 | $88: 23$ |
| observations 89:13 | options 20:7 | Painting 29:16 | $40: 1157: 1965: 24$ | planned 34:9, 16 |
| 89:13 | order 2:10 21:9,16 | paperwork 8:2,12 | 74:5,24 | planning 27:22 63:17 |
| Obviously 38:6 | 22:2 60:22 61:1,2 | 66:3 | percen | 63:24 64:1,4,6,11 |
| occasionally 36:7 | 61:20,25 | paragraph 86:2 | perf | 85:21 |
| occupancy $26: 12$ | ordered 53:6 | parameter 18:13 | performing 3:11,12 | plant 86:13 87:6 |
| occur 60:18 | ordering 14:21 | 19:18 | performs 4:4 | platforms 80:4 81:21 |
| occurs 6:4 | orders 20:20 21:6,8 | Parent 1:17 | period 29:5 42:13 | 81:23 |
| October 3:22 29:3,9 | 21:11,22 27:10,15 | ParentLink 79:10 | 73:14 76:11,18 | play 23:5,9 47:8,11 |
| 45:9 | 27:17,18 51:6 | 80:15 | $78: 25$ | $71: 8$ |
| offer 18:12 | 66:25 67:4 68:18 | part 4:8 13:1 19:3,5 | peri | playing 74:17 90:17 |
| offering 23:22 | 68:19 75:1 | 23:20,21 25:23 | periodically 3:12 | please 10:2 29:11 |
| office 1:10 3:17 | $\boldsymbol{\operatorname { o r g }} 87: 1788: 19$ | 29:25 64:24 71:7 | permanently 87:2 | 41:17 72:15 73:15 |
| officer 1:9 14:8 17:15 | original 61:16 | 77:23 91:5 | permit 53:7 | 75:9 91:7 |
| 87:3,17,19 88:19 | originally $39: 2$ |  | permits 38:16 53:5 | plus 16:6 |
| Officers 1:19 | outcome 73:11 75:6 | partially 4:13 7:8 | permitting 28:18 | PMs 36:12,14,19 |
| offices 80:22 | outdoor 29:15 | participated 72:12 | Perry 26:13 | PO 48:23 |
| officially 28:4 | outer 69:14 | 72:22 77:11 | person 90:25 | point 13:2 15:14,16 |

26:2 27:6 43:3,8
52:15,23 59:17
63:11 74:7
pointed 51:19
points 37:23
policies 12:23
policy 16:2,13
pop-up 80:20
portal 77:1,2
portfolio 86:17
portion 14:23 15:2 35:1 57:9
portions 35:22
position 41:25,25 87:3,7
positive 40:3 66:18 81:8
positives 41:12
possible 13:12 65:20
post $81: 21$
posted 70:6
potential 18:12,16 70:14
power 14:12
PPO 87:18
practices 88:6,11
Pre 26:13
predict 56:7
predictive 87:10
preferably 76:13
prepare 70:19
prepared 83:25
prepares 59:3
presence 72:22
present 22:5
presentation 13:25 29:10 57:12 70:9 77:18
presented 3:21,23 4:2 5:20 78:12,12 78:15
President/CEO 1:14
pretty $12: 314: 15$ 57:23 59:7,18 71:4 74:2 77:11,17
preventative 87:11
previous 4:8,10,16 5:5 50:13 51:1 68:17 73:23
previously 26:18 29:23
price 17:22,25 18:13

19:18,21 62:16
pricing 30:4
primarily 12:5 58:16
primary 17:19 27:21
52:6,16 71:10
86:12,14
prime 74:4,23,25
primes 75:22
principal 22:21
principals 80:14
prior 5:11
priority 44:15
probably 4:7 11:23
15:15 30:5,21 40:5 41:5 43:24 59:22 76:1
problem 18:2 83:2 86:18
problems 42:6 52:12 62:7 89:3
procedure 6:10,13
procedures 6:8 12:16
proceed 5:8
proceeding 29:17
proceedings 92:7
proceeds 59:23
process 20:24 27:9
28:21 34:23 35:13
38:4 42:15 46:3 60:24 63:7,18,23 72:10 77:1 89:3
processed 73:12,13 76:20
processes 12:12
procurement 1:13 6:11,15,18 12:16 75:4
produced 88:23
professional 46:2 73:17,19
professionals 10:16
profile 11:19 17:16
program 1:8 3:9,19 10:3 14:20,23 16:5 16:11 17:18 19:7 21:20 22:1,4,12,15 22:19,22,25 23:16 23:18 27:8,13 35:16 36:5 53:21 56:13 59:1 63:4 64:9,15 66:9 68:3 68:24 69:1,6,20

70:1,15,22 71:2,25 72:17 74:1 75:14 75:15 77:16 78:23 86:17 87:11
programming 24:11 programs 1:8 15:4 21:12 23:10,25 24:2 87:9
progress 12:2 25:11 29:17 39:24,25 41:2
progressing 28:10
progressive 74:11
project 1:9 13:17 30:11,19 36:17 40:9,16 41:6 51:8 52:9 54:5 55:7,9 56:14 58:22 68:7 69:2
projected 69:4,14
projecting 39:8
projects 5:8,9 6:9
7:12 11:19 12:24
13:18 14:10 25:3
26:18,24 27:7,12
27:15,22,23 28:6
28:13,14,15,16
32:21 33:8 35:11
35:23 37:24 38:8
39:1 40:1 45:17
47:2 48:7,7 50:20
51:3,20,20,23 52:3
52:17,20 53:2,15
54:10 55:12,15
56:10 59:11,11,12
67:7 69:9 71:15 72:19 79:19 84:20 84:24
properly 17:8 87:14 proposal 65:21
proposed 39:2 protocols 21:25 proven 87:4
provide 11:1,15 14:11 22:18 70:5 78:11,16 79:15 82:6
provided 4:23 6:19 10:10 55:4 78:17 provides 73:10 80:21 providing 36:12 prudent 35:2

PSA 47:25
public 43:1,12 80:5 83:19,20 89:23 92:5
public's 87:14
pull 42:11
purchase 15:21
50:20 67:5 68:17 68:19
purchased 17:6
purchasing 72:4 75:1
purgatory 20:25
purpose 82:24
push 35:8
pushed 33:18
pushes 37:11
put 6:1,13 8:7 14:19
16:2 18:18 19:1 21:25 27:3 40:4,21
56:12 57:1,4 58:15 62:3 64:13 65:21 70:18 78:14 79:6,8 79:10 87:18 88:18
putting 33:6
PWS 77:2,6
Q

Q1 76:19
Q3 25:9 30:13
Q4 25:10
QAQCs 66:23
QSEC 12:23
quality 9:11 17:20
quarter 3:21 4:2 32:4 32:20,22,23 33:7 33:17,18,21 35:18 35:18,19,19 37:15 38:10 40:18 49:17 50:5,7,12,21 51:2 51:22 52:9,9 61:24 62:4,19 64:21 65:5 66:15 68:2,4,15,17 68:20 69:10 72:7 72:17 73:14,17,18 73:18,23 74:6,22 75:13 76:7,7,17 78:25 79:3
quarterly 11:23 14:6 20:23 78:1,7 80:18 quarters 32:18 33:14 37:13 52:8 72:24 question 17:4,10

18:15,19,25 22:10
23:12,24 41:16
48:18 59:22 79:2
84:12 90:4
questioning 60:12
questions 7:23 13:24
14:3,18 18:14
20:10 25:20 60:6
64:16 67:14 70:10
70:11 77:3,19,20
77:25 81:11,12 90:2
quick 22:10 23:24 78:24 80:23
quickly $13: 1232: 14$ 38:19,21
quite 75:19 81:22
quorum 2:6 83:2,11

## R

R 1:23 2:1 92:4, 14
RABINOWI5Z 19:19
Rabinowitz 1:17
10:20 14:2,5,9,14
14:16 17:3 18:14
18:23 19:8,14
20:10,12 22:6,9
24:19,21 25:16,20
25:22 32:13,24
38:23 41:17 45:12
45:14 47:8,15,20
48:12,17 49:24
50:14 51:12 52:22
56:20 60:6,8 62:20
62:24 63:1 67:14
67:16,19,24 70:11
71:19,21,24 77:20
77:22 78:18,20
81:12,14,24 82:1,9
82:16,19,21 83:5,8
83:11,14 90:1
91:11,16,20
raised 17:5,9
range 55:20,22 57:22
rate 54:24 59:24
rates 33:23
ratio $15: 316: 13,18$
16:20

## rationalizations

38:11
rationalized 59:2
re-submittals 9:3 reach 64:22 77:13 react 65:8 read 17:11 78:1 ready $30: 1$ real 15:17 realigned 70:2 realistically $33: 22$ reality 29:25 47:9,11 reallocated 18:18 really 18:12 21:4 40:1,18 41:7,8 50:4 55:14 56:15,24 71:7,13 75:3 89:14 90:4 91:8
reason 35:21 37:6 86:23 90:21 91:6
reasonable 38:2
reasons 85:3
rebate 69:25
recap 72:3 73:10 75:10 76:5 82:7
receive 79:11
received 28:4 63:8 79:24
receives 54:3
receiving 30:3
recess 83:18
recommendation 7:14 9:16 45:15 50:5 60:9 69:22 78:6 86:25 88:2,3 88:16
recommendations 87:2 88:17
Reconvene 91:12
record 92:8
records 89:23
redo 35:4
reduced 48:2 74:9
reduction 48:22
reductions 49:15
Reece 1:19 2:13 16:9 16:21 17:1 19:9,13 37:22 38:22 59:22 70:12 71:3 81:16 81:19 83:7 91:19
references 89:22 reflected 20:22 70:3 refresh 15:17,21 16:2 16:12,16 17:17 18:19,22 19:6
refreshing 16:25 18:1
regard 20:13 69:22
regarding 7:11 74:25
regards 53:10
registered 72:6 77:8 78:3
registration 72:5,10
regular 11:22 79:7
related 4:16 5:7,13 41:23
relates 6:22
relative 11:18 43:14 43:22 44:10 58:14
release 8:24
released 8:1 80:11
remain 7:20 69:9 77:3
remained 74:2
remaining 29:21
31:1 32:7,19
remains 11:17 43:19
73:16 76:21
remarks 10:25
remember 33:1 46:6
remiss 52:14
remove 65:18 87:17
removed 46:23 86:4 87:7
renovation 52:17
renovations 29:17 31:12 41:20 52:6 80:24
repeat 89:1
replace 15:22 21:7
replaced 16:23
replacing 41:22 58:21
report 3:18,20,25 4:1
4:4,5,8,16 5:1,23 6:5 7:9,21,22 14:17 15:6 20:23 36:20 40:4 49:19,21 50:4 50:9,16,16 51:1,10 51:11 52:16,19 68:6,14 77:24 78:7 78:14 79:21 82:2 87:20,24 90:10,13 90:14,16 91:2 92:7
reported 1:22 21:1 51:3 66:24 78:2
Reporter 92:4,14

REPORTER'S 92:1
reporting 1:23 4:16
4:19,20,22,24 6:4 7:7 11:22 67:5 73:14 76:11,18,18 78:17,24
reports 14:6 25:2 53:25 67:6 70:8 84:6
representative 74:1 representatives 3:10 represented 75:7 represents 64:8 72:3 72:25
reps 64:10 86:10
request 21:22 60:23
requested 49:20
requests 7:25
required 5:9 6:10
requirement 4:20
6:14 83:12
requirements 4:17
4:19 9:14 19:25
research 1:6 20:24 21:2,24
reserve 19:2,2 21:13 56:13 59:15 84:17 reserves 31:4 70:25 84:12,14 85:1 resolved 24:17 43:23 resources 22:17 respect 6:23
response 2:18 20:11 24:20 25:21 45:13 47:23,24 50:2,3 60:7 64:17 67:15 70:5 71:20 77:21 81:13,25 82:15 83:16 91:15
responses 84:1 responsibilities 44:10 resubmit 46:12 resubmits 10:13 46:14 48:16 result 59:15 results 3:14 retain 21:6 retooled 18:10 return 27:13 returned 59:14 returning 27:8 returns 59:24
revamped 8:22
review 9:6,12 27:2 72:9 86:24
reviewed 8:25 47:4
reviewing 9:6 45:1
reviews 7:11 10:4
revise 10:13 46:12,14 48:15
revised 54:11 56:4
revises 56:1
revision 34:4,5
RFP 86:9,21
ribbon-cutting 29:8
Ridge 26:17,19,20
51:9
right $2: 9,11,15,17,19$ 2:21 13:11,17 14:1 14:5 15:3 23:4 24:10 34:20,21 38:20 43:11 44:18 44:22 45:11 50:10 53:7 63:1 66:10 67:1 71:5 75:12 78:2 83:5,22
Rights 1:19
rinse 88:25
rise 60:4
risk 53:23 55:19,21
Robert 1:6,6
robust 20:5
role 11:9
roof 38:15 53:7 58:21
roofing 29:25 31:16 43:11,24 44:12 45:4 54:5,8 57:3,10 57:11,15 58:16 59:21
roofs 41:21,22 43:17 58:20
room 1:1 25:9 29:22 30:8 31:6,18 32:8 42:16 90:24,25
rooms 25:4
rooted 90:23
routine 87:11
RSM 3:11, 12, 16 6:2 89:6,10
ruggedization 19:25
ruggedized 17:20
run 26:19 83:2
Runcie 1:6 2:24
10:22,23 14:4

15:11 16:19,24
19:4 20:3 23:12,13
24:7,13 38:20 40:5
43:4,8 55:3 58:4,9
running 56:1
rush 77:5

| S |
| :--- |
| S |

S 2:1
S.E 1:24

S/M/WBE 74:4
safeguard 87:14
safety 43:1 63:21
salary 49:8
sales 67:6
sample 4:23
Sanford 43:2
satisfaction 4:21,22
4:24
satisfactory 9:15
savings 18:16,21
56:19 67:5,6
saw 9:4,14 14:15
73:3,6
saying 9:21 33:7,11
36:18 54:14 55:16
58:7 62:2 65:4
84:10
says $55: 21$
SBBC 1:5
scenario 55:17
schedule 28:11 30:12
33:22 34:4,8,9,12
34:14,16 35:4,23
37:12,16,21 40:14
47:14 51:22 64:20
65:1,4 69:25 82:13
82:25
schedules 35:10 39:7 70:2
scheduling 43:10
school 3:22,23 15:18
16:6,16 20:20,21
20:22 21:5,8,23
22:13 23:8,17,21
25:5 26:4,14,16,17
28:2 29:6,20,24
30:17,24 31:3,10
31:15,22 32:5,10
36:4 38:1 40:6 42:3
42:10,17 43:3,12
52:10 63:3 64:14

65:21,22 66:20
67:11,12 69:17,25
79:24 80:6,11,13
80:15,20,21,24
81:4 82:7 87:20
88:11 90:15
school's 37:13
school-based 22:16 22:18
school-driven 63:18
schools 1:7 12:15 14:12,21 15:3,7 20:6,8,14 21:7,12 21:15,19,21 23:25 24:1,15 26:5,8,9,10 29:1,2,3,4 32:10,17 33:17,18 34:6,21 35:18 37:7,8,9,20 40:10 42:12,15 44:5 52:5,17 63:7 63:12,12,13,13,14 63:20,23 64:1,3,5 65:7,8,24,25 66:4 69:16 79:23 80:7 80:13 86:25
scope 55:8 84:25 89:12
se 1:2 60:21
Sean 24:23
season 41:19 42:18 44:11
second $2: 14,163: 18$ 3:25 4:4 12:11 60:9 86:22 91:19
secondary 17:19 20:6 46:12
security $63: 22$
see 4:10 5:17 9:10,20
10:17 12:5 16:8 21:25 26:6,22 27:21 31:2 33:7 34:16 36:1 39:25 41:7 45:25 50:3,19 51:19 52:10 54:13 56:8 61:6 62:17 63:15 65:15 68:14 73:23 75:2,7,13,19 75:20 76:21 79:17 84:2
seeing 10:14 26:21,24 50:15 56:11,18
seen 5:20 6:12,17

7:19 10:12 33:24 45:16 58:11
segment 74:13
segmented 74:14
send $4: 2554: 1,2$ 80:14
sending 46:4
sends $41: 1$
sense 11:16,24 13:16 17:1
sent 5:2 46:13 48:14 53:25
Sentinel 17:10
separate 8:22
September 2:12 29:5 45:9 49:19 51:2 78:25 80:9,10
sequence $31: 23$
series 60:1,5
seriously 91:9
Service 1:23
services 1:13 6:9 20:2 72:4 73:17,19 74:1 74:2
session 44:5
set 69:3,16 82:25
seven 13:7 29:1 64:4
Shawn 1:12
she'll 53:16
shed 45:22,22
shelter 42:17 44:19
44:23,23 45:3
shelters $42: 1,5,12,15$ 42:20 44:10,17
shifted 75:25
Shim 1:5 18:24 60:1 67:25 68:1 70:17 71:8 82:4 83:13
Shores 26:21
shortly $2: 5$
shot 66:10
shout 71:22
show 26:1 28:23 41:3
67:11 76:5
showed 19:2 35:22
showing 14:22 63:6
shown 14:25 15:1 68:6,9 69:23 70:4 72:5
shows 52:19 68:7,21 75:10 76:12 77:12 sic $54: 18$
side 9:5 25:15 45:8 49:6
sides 86:2
Siegel 1:19 2:4,15,19 2:21 3:3 7:23 17:4 18:1
signed 6:15,16 83:20
significance 73:2 74:4
significant 11:17
25:11 57:9 67:8 76:15
signs 10:17
Silver 26:20
simply 75:10
single 8:18 20:8 26:2
80:11,20
$\operatorname{sir} 32: 1233: 1036: 21$
39:18 50:25
sit 49:1
site $30: 20$
six 40:15
skip 3:2
skipped 10:21 85:14 86:5
slide 62:3 72:3,15,25 73:9,10,15,25 74:19 75:9,10,23 76:4 79:17 81:1
slight 76:22 84:8
slightly 74:10
slip 51:20
slipping 52:10
slow 45:8
Small 74:5
Smart 2:23 3:9,19
4:18 10:22 14:20 15:1 16:15 19:1,7 27:13 56:13 68:2 68:24 69:1,20 70:1 72:19 75:14 77:15 79:5
snapshot 80:23
social 79:18 80:3 81:16
soft 50:20 51:2,11 56:22
Solutions 1:14 41:11 78:22
somebody 35:25 47:17
$\operatorname{soon} 21: 1830: 11$
sooner 2:7,7
sorry 28:16 32:12 39:14 83:21
sort 59:24 89:2
sought 73:4
sound 23:18
sounds $82: 10$
speak 71:11
special 44:23
specially $82: 25$
specialty $44: 23$
specific 48:24 80:12 81:4
specifically $74: 14$
85:7 88:7
specifications 20:4
43:18
specifics 61:2
speed 70:22
spend 18:17 29:21
31:2,3 74:5,23
75:13,17
spending 66:2
spent 10:6 32:7 62:8
90:19
spit 39:6 85:9
spoke $88: 3$
spot-on 59:7
Spotlight 35:15
spotlights 52:10
spring 30:23 31:9
square $58: 17$
stabilizes 86:17
staff 13:15 24:10 38:1 44:19 84:1,9
staffing 23:8
stage 21:24
stairwell 61:9
stand 29:18
standard 6:8,9,13 19:20
standards 8:14 19:15 19:17 43:18
start 2:6 4:7,10 12:6 14:6 25:9 34:25 42:9,18 45:3 46:4,9 50:15 53:8,9 84:3
started 2:7 10:3 11:13 12:20 16:3 30:10 31:9 72:10 75:24 83:25
starting 30:6
starving 58:7
state 69:17 85:7 92:2 92:5
statement 50:17
86:10
stating 48:19
statistic 41:4
stay 54:17
steady 39:22 84:7
steal 45:14
stealing 60:10
stenographic 92:9
stenographically
92:7
step 85:13
steps 77:6 91:4
stop 12:18 32:11
stopped 63:4
stops 36:19
stories 51:16
storm 42:18,21
stormy 42:13
story 40:1
Stranahan 11:20
31:10 52:7
strategic 86:14
strategies 24:15 70:14
strategy 15:17 16:25
18:9 19:6 43:15
71:7 81:21 87:18
strong 73:16 75:24
struck 86:3 88:8
Student 1:12 24:24
stuff 41:24 53:6
sub $38: 15$ 53:5,7
subcontractor 30:3
subcontractors 30:2
38:15
submit 46:8
substantial 26:12
51:4
substantially $26: 25$ 58:23
substantiate $84: 11$
substantive 89:13
success 51:16
successful 10:17
sudden 89:12
sufficient 43:16
84:14
sufficiently 8:9

Suite 1:24
summarize 3:14 summarizing 10:7 67:10
summary 7:22
summer 4:3 10:11 31:21,24 42:21
summit 7:16
Sun 17:9
sunshine 89:23
super 16:9
Superintendent 1:6 10:23 14:4 15:11 16:19,24 20:3 23:13 24:7,13 43:4 43:8 55:3 58:4,9 87:22
Supplier 71:24 72:2 72:16 75:14
supplies 14:12 56:22 58:1
support 14:13 18:8 22:17 23:18 70:23
supporting 8:2 11:9
suppose 82:12
supposed 37:13 61:17
sure 8:15 9:11 13:17 15:6 28:10 30:17 36:19 38:2 39:23 41:17 44:9 45:15 60:10 62:9 66:22 70:7,23 71:1,7,17 77:7 78:6 80:7 81:8 83:1 90:19 91:4
surveys 4:21
survived 41:19
Susan 1:11
Susie 20:17
suspect 50:14
sustain 20:1
sweep 56:12
swept 31:4
system 15:10
systems 41:23

| $\mathbf{T}$ |
| :--- |
| table 70:4,5 |
| tag 80:7 |
| take 7:5 8:7 13:8 |
| 37:13 51:12 59:18 |
| 65:16 66:4,10,19 |

70:10 91:8
taken 26:12 46:22 77:13 91:4
takes 40:9 53:6
talk 38:1 45:16 53:4 70:15
talked 12:2 41:21 64:19
talking 40:18 43:4,5 44:16 60:15 61:5 64:25 65:2 85:2
talks 61:1
Tallahassee 82:18
tandem 87:8
target 80:17
task 1:7 84:13 85:20 91:5
$\boldsymbol{\operatorname { t a x }}$ 67:6
taxpayers 50:3 90:19
TaxWatch 1:6 35:16 47:21 52:8 62:24
TaxWatch's 11:8 50:1
teach 23:4,7
teacher 23:4,6
teachers 1:17 22:14
team 3:10 11:1 13:14 36:7 38:5 63:19 71:14 78:23 79:6 79:10 81:6
teams 25:12 42:16
tear 18:3 61:14,22
technical 72:12 76:23
technology 14:6,10 14:23 15:2,6 18:17 20:13
tell 40:1 42:4,16 58:9 62:14 90:6
telling 46:5
tells 48:21
tended 8:21
terms 11:6 13:11 43:20 45:19 58:12 70:13,18 73:22,24
74:11 75:11,21
thank 10:1 11:2,10 13:20 14:16 17:1 22:7 24:18 25:24 27:5 38:22 41:19 45:11 50:25 51:14 63:1 67:25 69:21 71:3 75:9 77:23

78:18 83:21 90:2 91:10,11
thanks 10:24 18:24 71:23
theater 21:21 22:1,4 22:11,15,22 23:4,6 23:7,16
thereof 92:9
thing 11:12 12:11 15:11 40:3 41:15 49:12 62:19 63:22 71:13 83:23 88:7 89:4
things 7:2 8:1,20 12:5,25 28:9,10,23 30:9 36:7 40:21,25 44:6,7,7 51:17 57:3 60:13,17 61:6,24 65:9 66:11 85:16 85:19 88:14 90:21
think 11:25 12:5,7 13:2,8,13,15 14:2 14:24 15:16,24 25:10 29:9 30:12 34:5 35:2 40:5,24 41:1,2 45:5 46:16 48:12 52:2,12,24 53:14 57:12,13 62:13,17 66:6,20 70:17 81:20 90:12 90:24
thinking 19:25 42:21 54:13
third 1:24 4:17:10 59:10 78:15
thorough 77:24
thought 67:22
three 12:5 29:7 32:17 33:13 40:15 45:10 52:5 53:18 54:6 57:19 63:2 64:3,7 67:17,20 78:7 89:6 89:7,17
throwing 66:16 thunder 45:14 60:11 tightly 56:15
tilt-up 79:25
time 5:23 7:7,9 8:10 10:6 11:5,10 16:22 23:25 25:7 35:22 40:2,12,12,13 41:8 42:5,9 45:18 47:7

49:5,6 53:6,13,14 54:11 57:20 59:3 59:19 65:11 79:8 89:8 90:1,11
timeframe 71:18
timeframes 38:14
timeline 5:14 12:6 13:5 44:12
timelines 37:25 43:10 43:21
times 9:15 54:6,16,22 54:23
timing 71:678:9
Timothy 1:23 92:4 92:14
tiny 75:19
today 39:7 53:25
told 2:4 52:1 58:10
tomorrow 38:25
ton 87:1
tonight 26:1
tool 12:21
tools 13:1
top 16:6 26:17 39:10
topic 43:10
total 28:13 54:4 64:1
67:2 68:2,10,10 72:13 74:25 76:8 76:17,20
totally $56: 14$
track 25:3 29:22
46:12 49:22
tracked 89:24,25
tracking 46:1,9
Tracy 43:5
training 89:22,23 90:5
transcript 89:21 92:8 transition 26:21,25 translate 33:2 transparency 11:6 transparent 16:7 34:17,18 35:3
transpired 76:6 treasurer 71:11 tri-county 72:22 trial 82:25 trouble 84:5 true 53:1,13 92:8 truly 75:7 76:12
try 36:6 45:4 81:22 89:16
trying 10:16 28:1,9 28:22 74:12 80:2 84:9
turned 8:1 87:22
turning 67:7
Twitter 81:22
two 4:117:18:22
11:15 13:8 19:23
22:5 26:23 40:19
52:753:17 54:15
54:23 58:16 63:17
63:19 65:23 78:11
86:2,7 88:16
type 58:22 60:14
types 9:24 60:17
typical 10:8
typically $42: 8$
$\mathbf{U}$
Uh-huh 81:19
unallocated 69:11,13
uncommon 17:23
understand $34: 15$
35:9 36:9 40:8
47:10 51:14 55:13
65:10 76:24 90:22
understanding 9:13
10:21 11:24 16:20
60:19 76:25
underway 67:2
undo 89:18
unforeseen 12:14 60:23 67:3
unfortunately 50:17 82:4
uninterruptible 14:12
unit 57:4
unrealistic 38:13
up-charge 61:20
upcoming 72:24
74:13,17
update 25:6,13 35:14 70:5 79:5 81:7
updates $3: 438: 6$ 79:15
updating 23:17 34:13 88:4
upgrades $80: 24$
URS 88:22
use 16:14,21 18:22
31:5 69:15 77:4,5

81:22
useful 19:23
user 4:21,22,23 77:7
users 6:25
usually 40:20 61:19 85:23
utilization 74:25
75:11,15
utilize 23:7
utilized 21:17
utilizing 22:14
utmost 90:18
V
value 67:2
valued 53:21
variations 76:22
variety 20:7 77:12
various 28:14 73:2 77:6
vary 56:14
vast 23:14
vendor 72:4
vendors 21:7 45:20 72:14
Veracity 72:16
verify $7: 2$
Vicki 43:2 44:25
video 27:2,3 80:3
view 67:1 75:18,23
views 79:12
Vincent 1:10
Vinueza 1:10
vitality $58: 12$ volunteer 11:4
Volusia 82:13 vote 63:21 82:22 VP 1:6

## W

W 1:6
wait $25: 18$ 34:2
waiting 43:22
want $3: 2$ 11:8,12
13:10 15:8 17:11
22:21 31:2,5 34:2
34:17 35:6 38:20
38:21 49:25 51:12
51:15 54:2 60:8
63:11 71:11,16
77:3 82:2 83:1 90:12
wanted 13:20 63:21 69:21 74:18 76:5 90:15
wants 46:19 80:5
warehouse 21:15,19
Warehousing 1:13 72:4
warranty $15: 23$
wasn't 6:11 49:18,19 57:6,7 60:12 82:5
way 2:25 8:24 34:6 41:4 44:15 51:17 57:6 65:15 79:25 81:9 88:14 90:23
ways 74:12 81:7
WBE 75:25
we'll 2:5 3:3,11 8:8 20:12,14 21:24 24:21 26:6 30:6,22 30:22 31:13,24,25 31:25 32:3 43:13 49:7 62:23 65:18 67:9,11 70:4,7 71:16 83:5,14,18 83:18 84:12 90:3
we're 2:10,19 8:7 10:14,15 13:2,3,4 13:22 14:24 15:13 15:13 16:11,19 17:21 19:18,25 24:8 25:25 26:10 26:21,24 27:7,9 28:1,7,9,22 30:14 30:15,24 31:1,16 31:23 33:7 34:24 35:7,9,12 39:8,10 39:18 40:10 41:8 43:25 45:2,4,8 46:13,20,24 47:1,5 47:6,14 48:4,10 49:17,22 50:15 54:3,7,8,21 55:25 56:6 58:19,20 59:7 60:15 61:23 62:12 62:16,25 63:6,16 64:25 67:1,24 70:17,20 71:1 79:12 80:6 81:8 83:2 84:5,9 89:12 we've 2:10 5:20 10:21 11:20 12:2,4 12:13,17 13:9,19

18:10 20:23 26:11 26:12,22,23 29:24 30:11,12,16 31:19 31:21 33:4,24 34:6 41:10,18,21 42:11 42:22 43:21 46:22 47:18 48:5 53:15 55:11 59:14 61:3 61:16,25 66:21 70:17 79:5,18
wear 18:3
web 70:6
website 81:7
week 26:16 27:25
33:19 46:5,7,14
48:15
weeks $28: 3$
weight 25:4,9 29:22
30:8 31:6 32:8
weird 82:11
welcome 78:19
went 9:6 15:3 21:13 37:4 39:6 57:5 74:21 76:9
weren't 9:5 89:9
whip 84:2
wisely 90:20
wish 21:8
Women 74:15
women-owned 75:25
wonder 45:18
wondering 44:14 88:20
word $80: 8$ 91:8
words 20:3 47:16 90:11
work 5:19 11:4 13:1 13:4,7,9,10,21,22 18:9 21:5 24:8 38:5 38:18 42:13,23 43:2 44:1,4,4,11,24 53:8 58:8 66:14 71:12,13 75:3 81:5 84:9
worked 18:11 21:6 79:5 80:13
working 10:6 17:18 19:18 30:16 31:1 31:16,17,21 41:10 42:9,25 43:25 77:6 89:10
works 28:3 44:25

63:19
workshop 82:3,5,6,8 workshop's 82:10 worry $83: 5$ worse 55:16 66:12 worst 70:20
worth 46:17 89:9
wouldn't 50:4 85:24
wound 86:4
WRIGHT 1:1
writing 84:1
written 6:12 82:7
wrong 27:18 41:1
53:17 61:14
$\frac{\frac{\mathbf{X}}{\frac{\mathbf{X 4 8 : 1 , 2 3}}{\mathbf{Y}}}}{\frac{\mathbf{Y}}{\frac{1}{2}}}$
yeah 2:15,20 12:2
18:15 24:7 25:7
33:4 36:16 46:21
51:14 55:14 82:20
year 10:14 20:21
22:25 28:12,12
32:3,8,20 33:5 34:3
34:3 35:7,8,8 39:2
40:13 41:20 42:3,9
57:21,21 63:10,11
63:12,13,13,14,16
63:23,25 64:3,5,13
69:12,18 79:14
89:24 90:5
years $3: 18$ 13:7,9
18:8 19:10,12,13
19:23,24 33:25
45:6 57:2 58:12
60:4 63:20 65:13
69:14 84:20 89:6,7
89:15,17
yield $74: 16$
yielded 72:13,20
73:20 75:16 76:13
younger 19:10
Yvonne 1:14 78:21
$\frac{\frac{\mathbf{Z}}{\frac{\text { zero 27:22 63:24 }}{}}}{\frac{0}{0} 27: 19}$

| 1 |
| :--- |

$14: 15$ 27:19 31:25
33:21 45:15 63:11
63:16 67:1 68:4,5
1,200 72:9
1,247 63:8
1.3 53:22 54:4 59:1
1.4 59:1,1

10 37:14 48:7 61:19
10-year 86:6 88:23
10.3 18:17,20

100 25:2 53:12 61:15
61:22 66:8
100-and-something 37:10
104,000 79:11
10th 3:1 29:9
$114: 9,15$ 37:8 64:21
65:4
11.42 74:10

111 64:10
12 5:6 33:3 51:23
72:23
126.3 68:4

13 5:12 63:24 64:2
74:10
13,000 32:6
13.8 64:11

135 21:14
136th 21:16
14 65:23 66:10
145.9 75:16
149.0 68:5

15 5:25 28:20 31:20
32:1 33:16 37:8
61:19 63:25
150,000 46:17 47:19 48:6
158 32:16 33:13 54:21
16 1:3 3:24 33:18 64:2
17 90:16
17-page 10:9
170 54:25
173 52:2 54:15,21,22 69:8
18 13:8 24:1 28:14,16 35:12
19 28:15,17 69:18
19.5 32:21

| 195.17 29:21 | 3-to-1 15:13 16:14,17 | 66:2,5 |
| :---: | :---: | :---: |
| 2 | 16:20 | 6,161 31:1 |
| 2 29:18 52:19 63:12 | 3.5574 .23 $\mathbf{3 . 6 3} 74.8$ | $6.186: 10$ $\mathbf{6 0} 41: 7$ 55:12 63:14 |
| 63:23 73:17 76:7 | 30 25:4 63:12,13 64:1 | 60-something 54:22 |
| 76:17 84:7 | 64:3,6 72:11 | 600 1:2 |
| 2,260 72:6 | 300.4 68:18 | $\mathbf{6 0 4 ~ 6 8 : 1 0 ~}$ |
| 20 41:9 64:4 65:13 | 30th 5:3 32:15 49:20 | 61 46:13 48:13,14 |
| 69:12,18 | 31 37:11 | 64:5 |
| 200 1:24 19:22 55:18 | 31.64 74:22 | 633 1:24 |
| 72:7 | 32 51:20 64:10 | 65 76:13 |
| 200-plus 18:7 | 33301 1:24 | 66 52:17 |
| 2003 88:22 | 35.19 74:21 | 67 28:21 52:16,20 |
| 2011 57:7 | 37.64 :9 |  |
| 2014 57:7,18 85:4,15 | 37.5 68:16 | 7 |
| 85:17,22 | 38 28:18 | 731:12 83:10 88:3,16 |
| 2015 89:21 | 39 21:21 28:17 | 7/19 78:10 |
| 2017 10:11 | 3RD 1:2 | 7:45 1:3 91:22 |
| 2018 57:13 |  | 70 26:8 28:7 55:20 |
| 2019 1:3 2:12 3:21 | 4 | 70-something 53:12 |
| 4:2 29:9 76:12,12 | 4 63:13 64:3 73:18 | 718 72:18 |
| 78:25 92:10 | 75:2 76:7 90:9 | 73 26:5 28:6 |
| 2020 5:3 7:6 25:9,10 | 4.14 74:7 | 73.5 69:15 |
| 30:7,13 68:2 81:2 | 40 52:20 58:12 69:12 | 75 34:7,21,25 |
| 82:10,24 | 72:8 | 76 28:6 |
| 2021 32:4,20 | 400 54:24 55:17 |  |
| 2022 32:20 | 400,000 54:18 | $8$ |
| 2023 33:21 35:5,6 | 436 54:19 55:21 | $828: 8$ |
| 203.9 68:15 | 44 47:3 | 80 63:16 |
| 21st 29:13 | 46 73:12,12 | 800 85:11 86:19 |
| 22.4 68:19 | 48 64:10 | 82 63:11,16 |
| 22.7 68:3 | $5$ | 84 32:6 8 863.10 63.764 .8 |
| 223 69:13 | $\frac{\mathbf{5}}{56: 631: 2063: 14}$ | 86 32:10 63:7 64:8 |
| $22569: 3,7$ $\mathbf{2 2 8} 40 \cdot 10.11$ | $\begin{aligned} & 5 \text { 6:6 31:20 63:14 } \\ & 64: 5 \end{aligned}$ | $9$ |
| $228828: 10,11$ $2328: 1$ | 64:5 $\mathbf{5 : 4 5} 1: 3$ | 92:12 27:23 32:1 |
| 23640 :9 | 50 30:15 40:2 46:6 | 82:24 |
| 23rd 92:10 | 58:12 | 90 46:7 78:17 |
| 24 33:8,10 51:25 | $50015: 9$ 55:23,24 | 94 30:25 73:20 |
| 25 52:20 | 507 55:22 | 95 72:13 |
| 250 17:22 19:22 | 51 74:7 | 954-463-3326 1:25 |
| 26 65:23 76:16 | 52 69:9 | 99 29:20 |
| 27 72:20 | 54 15:3 |  |
| 28 31:15 63:12 64:5 | 544.7 68:13 |  |
| 280 57:14 | 569 68:6 69:23 70:4 |  |
| 28th 82:10 | 573 55:5 |  |
| 29 25:3 | $574 \text { 68:9 }$ |  |
| 3 | 585 68:14 |  |
| 3 5:13 31:17 56:3 |  |  |
| 63:13,25 73:18 | 6 |  |
| 79:16 84:5,10 | 66:21 31:13,24 65:25 |  |

